



HEMARAJ

Newsletter

The World Class Developer in Thailand

www.hemaraj.com

Hemaraj Logistics Warehouses for Rent Strategically located in the Eastern Seaboard, Ready to Move in.



Since 2011, Hemaraj Land And Development Plc. has expanded its vertical related business with 4 Hemaraj Logistics Parks (HLP) comprising high quality logistics distribution warehouse buildings around the Eastern Seaboard to serve all aspects of logistic requirements of our customers, 3PL providers and including other industrial end user in the area.

“Apart from great locations in close proximity to our 630 existing customers, Hemaraj warehouses have superior specifications and offer the flexibility of the loading areas which can serve both trucks and containers. As we develop our warehouses as if we were the customers, the building structure is designed to allow sufficient natural light and good flow of ventilation.” says Mr. Bordin Harnvanich, Director of Industrial Factories and Logistics Parks Development.



Hemaraj has spent a great deal of time studying the design of our warehouses so the goods can be smoothly moved from the loading truck to the storage area. The loading electric levelers and shutter doors make it easy for operators to handle goods. The floor flatness and surface treatment are built to achieve both highly safe forklift maneuvering and floor quality endurance. *(continue on page 3)*

First MG 6 Made in Thailand Unveiled at Hemaraj Assembly Plant



SAIC Motor-CP Co Ltd launches the MG 6, its first vehicle assembled in Thailand, in the presence of Mr. Dhanin Chearavanont (center), Chairman and CEO of Charoen Pokphand Group, and Mr. David Nardone (2nd from right), President & CEO of Hemaraj. The world-class facility with a production capacity of 50,000 units per year, is located at the Hemaraj ESIE.

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GROW with Hemaraj
Factories & Logistics Warehouses for Rent

Available in Free Zone & General Zone
Rayong • Chonburi • Saraburi • Prachinburi



- World Class Development by Hemaraj
- Hemaraj Chonburi Industrial Estate
 - Hemaraj Chonburi Industrial Estate 2
 - Hemaraj Eastern Industrial Estate (Map Ta Phut)
 - Eastern Seaboard Industrial Estate (Rayong)
 - Hemaraj Eastern Seaboard Industrial Estate
 - Hemaraj Eastern Seaboard Industrial Estate 2
 - Hemaraj Rayong Industrial Land
 - Hemaraj Saraburi Industrial Land
 - Ready Built Factories
 - Hemaraj Logistics Parks 1, 2, 3 & 4
 - The Park Chidlom, High-end residential condominium
 - UM Tower, Office for Rent

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CEO Talk



November 21, 2014

Dear Customers, Investors, and Business Partners:

There has been recent news regarding Hemaraj Land And Development Public Company Limited that I would like to share with you.

The group of major Hemaraj shareholders entered into a Memorandum of Understanding (MOU) to sell the shares being 22.53 percent of the total shares of Hemaraj to WHA Corporation Public Company Limited. The motivation for the major founding shareholder was in reaching 74 years and in reducing his business interests.

Both of the companies, Hemaraj and WHA, are listed in the Stock Exchange of Thailand and have some complementary business interests. WHA's main business is built to suit factories and warehouses and they are a Hemaraj customer at Hemaraj Saraburi Industrial Land. WHA will make a voluntary tender offer to acquire more than 50% of the total shares of Hemaraj over the next few months and they have the financial adviser in Siam Commercial Bank.

At Hemaraj, we will be continuing our listing on the Stock Exchange of Thailand inclusive of institutional and minor shareholders and to continue with our experienced Executive and Operating management. Hemaraj is a successful company with Assets at the end of September 2014 of Baht 44 billion and a Net Debt to Equity of 1.06 to 1. On November 19, 2014, TRIS Rating upgraded the company and senior unsecured debenture rating to "A" from "A-".

For Hemaraj, our strategy continues with our business remaining strongly focused in being the world class developer of industrial estates, utilities, power, and property. We take great pride in providing international standard industrial estates and utilities with over 964 industrial land and factory contracts with a customer investment over \$26 billion. The Hemaraj development of the automotive cluster with 219 automotive customers and 337 automotive contracts has facilitated Thailand's leading position in ASEAN. Equally to our utility environmental and power partners, we are focused on continuing our efforts that have led to such a resounding success in creating both ideal industrial estates for manufacturing and the infrastructure dependability in Thailand.

We believe this strategy and success is what has made Hemaraj attractive to WHA in desiring to take a considerable shareholding in our company and in joining our success going forward.

Sincerely,

David R. Nardone
President & CEO
Hemaraj Land And Development Plc.



Highlights

Hemaraj Logistics Warehouses for Rent - Strategically located in the Eastern Seaboard, Ready to Move in.

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Mr. Bordin also adds, "With the size starting from 1,600 to over 20,000 sq.m., Hemaraj Warehouses can be utilized as

Brief Information

	General Zone	Duty Free Zone	Loading Docks		Total Area (sq.m.)	Clear Height (meter)	Raised Floor Height (meter)	Floor Loading (ton/sq.m.)	Distance to Leam Chabang Port (km.)
			Trucks	Containers					
HLP 1	✓	✓	✓	✓	129,000	9-10	1.3-1.4	5	20
HLP 2		✓	✓	✓	115,000	10	1.3	5	27
HLP 3	✓		✓	✓	82,000	10	1.3	5	27
HLP 4	✓		✓	✓	50,000	10	1.3	5	30

a temporarily storage for raw materials or finishing goods, or as a transit unit to store goods during transfer process and can also serve as distribution center where goods are stored before being delivered to customers."

Hemaraj Logistics Parks are now available for rent. Call us at 02 719 9555 to arrange a visit to our warehouses.



Hemaraj Lends Its Full Support to Dual Vocational Training

With the implementation of the ASEAN ECONOMIC COMMUNITY (AEC) on December 31, 2015, the country is gearing up to meet the challenges and opportunities to come. Thailand's industrial sector is determined to stay ahead of the game by taking initiatives that would facilitate new investments.

Hemaraj Land And Development Plc. is in its fourth year as a staunch supporter of the Dual Vocational Training (DVT) Program that trains skilled workers to answer the growing demand from the private sector. In collaboration with the Bankhai Technical College in Rayong, Hemaraj continually invites businesses from its 8 industrial estates to join the 3 companies: Inergy Automotive Systems (Thailand) Ltd., American Axle & Manufacturing (Thailand) Co., Ltd., and Bangkok Eastern Coil Center Co., Ltd. in this program.

Mr. David Nardone, President and CEO of Hemaraj Land And Development Plc., sees the positive impact the DVT has on all its stakeholders – students, companies, communities and the country as a whole. "Hemaraj is proud to be part of this constructive project that gives students access to on-the-job training opportunities, and the possibility for the companies to train potential staff according to their needs. Eastern Seaboard communities can reap

many developmental benefits as well, while Thailand will be able to retain its position as an industrial leader in the region," he said.

DVT participants are jointly selected by the college and the company according to the individual's abilities, motivation and enthusiasm to learn. They receive full tuition scholarships plus allowances during the 11-month training period. Mr. Amnuay Vaweprach, a High Vocational Mechanic student, says, "This apprenticeship will give me a head start in my professional life. Also, it frees me from worrying about school fees while I complete my vocational course. His colleague, Mr. Tatinai Burchaipong, adds, "I am able to practice what I learn in the classroom, with a line supervisor on hand to guide and teach me. I like that I am treated by my colleagues like a regular employee."

For participating companies, the advantages are numerous. It can be

a cost-effective solution to train and retain young workers that they need for the future. The company's Human Resources Department coordinates directly with the school for the selection process so qualifications and requirements are perfectly matched. While classroom courses offer a solid theoretical base, the DVT program is flexible and interactive. Working with innovative enterprises provides students a chance to handle the most advanced equipment and discover cutting-edge technology. These places offer a friendly work environment where they feel at home and enjoy learning while performing at their highest level. The college closely monitors the progress of each student to ensure maximum benefits from this experience. During the previous years, many ex-apprentices showed loyalty to the company and sought full employment later on. In addition, there is also a tax deduction aspect that can make the DVT attractive to enterprises.



Mr. Geoffroy Boussein, Managing Director of Inergy Automotive Systems (Thailand) Ltd., said, "Our six apprentices are rotated regularly so they can acquire a wide range of skills from different departments, and get to know their co-workers as well. Our line supervisor acts as a coach for these students who are very eager to apply what they have learned. We arrange an open-house to the factory so parents can see what their children are learning. We like to build a good relationship between the company and the community."



"We join vocational training projects wherever we are, as part of our corporate policy and our way of giving back to the community," explained Mr. Gregory Bastien, Managing Director of American Axle & Manufacturing (Thailand) Co., Ltd. "With the hands-on training we provide under the close supervision of a mentor, we take them to another level. I would definitely recommend this rewarding program to other companies."



According to Mr. Kozo Mitsui, Director of Bangkok Eastern Coil Center Co., Ltd., it is as important for the young participants to learn about a company's concerns such as safety and the environment, as it is to adjust to the corporate culture, since all companies are different. This is part of what makes it a very enriching

experience. "Our HR team takes good care and is proud of our interns, and they spread the word among their friends and peers to join us. We also appreciate the respect they pay to their mentors and the company for our contribution, as demonstrated by the traditional teacher appreciation or wai kru ceremony."



For Mr. David Nardone, this is clearly a win-win situation for both the private sector and the youth. "This is a forward-thinking approach to get the students ready for the real workplace. I would like to thank the companies who have joined the apprenticeship programs. Through our collective effort, we can boost development in the Eastern Seaboard community, and ultimately, help the country retain its competitive edge as an industrial leader in the region," he added.

The students who are part of this year's DVT program have gained a foothold in the professional world. Armed with the right skills and a rich professional experience, they can take pride in the fact that they could make a difference in their communities and make solid contributions to Thailand's economy in the future.



"We are fortunate to have Hemaraj as our partner because we share the same objectives," declared Mr. Kamol Chumcharoen, Director of Bankhai Technical College. "We appreciate Hemaraj's role in identifying host-companies that pass on to our students their high standards and pursuit of excellence. We have been working together, for the past 4 years, to define the needs, methods and goals to ensure the most rewarding internships."

Hemaraj renews its invitation to companies who would like to become training partners for the DVT project. For more information about the program, school, curriculum or requirements, please contact Ms. Fasaif Finch at 02- 719 9555 or send an email to fasaif@hemaraj.com.



Mr. Anucha Huaddamran is learns how to control the welding robot at Inergy Automotive Systems (Thailand) Ltd.



Mr. Amnuay Vaweprach (center) posed with his supervisors.



Ms. Anchalee Sukjam works on material testing with her supervisor.



Student's daily work report is evaluated by a teacher from the school.



Mr. Tanapon Nuangklim, Business Computer Science student works at BECC.



Mr. Tatinai Butchaipong assists his supervisor in slitting process at BECC.

Customer Showcase

MGC Electrotechno (Thailand)

Manufacturer of Copper Clad Laminate and Prepreg

MGC Electrotechno, a member of the Mitsubishi Gas Chemical Group, produces copper clad laminate and prepreg (an intermediate material in sheet shaping), which are circuit materials. The facilities and equipment at the company's Shin-shirakawa factory, located in Fukushima prefecture, were damaged by the Great East Japan earthquake, on 11 March 2011. This natural calamity was one of the reasons for the company establishing MGC Electrotechno (Thailand) on 11 January 2012, a full ten months after the earthquake, as a wholly-owned company with registered capital of 710 million baht.

According to the company's president, Mr. Chiharu Kubota, MGC Electrotechno started the selection process for a new production base in order to secure supply stability after the earthquake. Several countries were listed as viable options, but Thailand was selected as the final choice.



Mr. Kubota explained that there were multiple reasons why it was decided to establish a facility in Thailand, such as:

- Nine companies from the Mitsubishi Gas Chemicals Group already have a presence in Thailand, so there is a high degree familiarity with the procedures on how to set up a business
- BOI investment privileges
- Possibility for foreign companies to purchase land
- Low construction costs

With a newly built factory at the Hemaraj Eastern Seaboard Industrial Estate, which has land area of approximately 120,000 square meters and a gross floor area of approximately 20,000 square meters, MGC Electrotechno started commercial operations in December 2013. The facility has a production capacity of 250,000 square meters in terms of copper clad laminate per month.

Mr. Hiroyuki Matsumoto, the factory manager, explained that copper clad laminate is used mainly for products such as mobile phones, PCs, digital cameras, and LCD TVs that have embedded memory chips. Furthermore, the company's entire output is exported to semi-conductor circuit substrate manufacturers. In fact, the main customers of MGC Electrotechno are located in Japan, China, Taiwan, South Korea, and other East Asian countries.

The competitive edge of MGC Electrotechno products stems from their heat-resistance and that they are extremely thin. The BT resin, which has been developed using the original technology of Mitsubishi Gas Chemicals, is highly resistant to heat, and therefore it is suitable to be used as a material for digital devices, which are continuously and significantly being improved for more advanced functions and faster speeds. Mr. Matsumoto explained that

the higher performance semiconductors have been manufactured to meet the needs of clients, which are diverse and always changing.

Hemaraj Eastern Seaboard Industrial Estate has a logistic advantage due to its proximity to the Laem Chabang Seaport and other facilities. The company president, Mr. Kubota, recalls that "Hemaraj was the only industrial estate developer in Thailand that was able to provide us with land for our new factory with just the right size we wanted, within a short period of time". MGC Electrotechno secured an additional plot of land in preparation for future factory expansion, thereby making it possible to build new facilities in the second and third phase of construction. Currently, the company has 13 Japanese staff on-site and 90 Thai employees, but this number is expected to increase to around 200.

"The great flood (of 2011) occurred right after we decided to expand our business in Thailand, so some of our customers were worried that we might be affected by a similar wide-scale disaster. However, our factory is well located on high ground, 78 meters above sea level, so there is no need to worry. I have peace of mind", Mr. Kubota said. The amenities and services offered by the industrial estate are abundant, well managed, meet international standards, and permit the Japanese to work in comfort. Also, the Hemaraj personnel in charge of Japanese clients helps immensely in all matters with their detailed and prompt attentiveness.

Contact Information

Mr. Chiharu Kubota
President



Quality Report : Vision and a niche market.



Quality Report Company Limited was established in 1993 and has been managed ever since by Mr. Bundit Radesujalitkul. This Thai firm is recognized for providing state-of-the-art calibration, measurement and testing equipment to a number of important markets here in Thailand, such as electronics, hard disc drives, semiconductors, and automotive manufacturing. Quality Report offers its customers both highly-trained technicians and first-rate technology and is certified ISO 9001: 2008 and ISO/IEC 17025: 2005. However, ever-changing demands of the marketplace drive the firm to keep improving its products and services.

At present, Quality Report is an authorized distributor of Olympus industrial microscopes in Thailand. The firm also functions as a trading house for other prominent brands from Japan, USA, Europe, Taiwan, and India, such as Datalogic, Oxford Instruments, Chennai Metco, and Angelantoni. With an expanding customer base, Quality Report transferred its entire team from its Bangkok site over to the Eastern Seaboard Industrial Estate (ESIE) back in June of this year.

Recently, Mr. Bundit Radesujalitkul, managing director of Quality Report, set aside time from his busy schedule to sit down and speak with the Hemaraj Newsletter team about his firm.

To begin, at Quality Report “the customer is always right” and the motto defines the management approach of the firm. For Khun Bundit achieving and maintaining a high level of customer satisfaction is the key to ensuring lasting success for the firm. A hotline service is available 24 hours a day via e-mail, fax and telephone. Furthermore, Quality Report’s training center offers a broad range of instructional seminars and workshops on the latest testing technology and, if need be, sends out its specialists directly to customers upon request.

The firm operates within a niche market and derives most of its income from selling both standardized and customized sets of testing and measurement instruments, equipment repairs, after-sales support and product maintenance for contracted clients, and recalibration/recertification of testing and measurement instruments for existing customers. Besides these revenue streams, this year the firm expanded by establishing a subsidiary under the designation of Quality Report Testing & Technical Center. Its purpose is to provide product testing service to automotive manufacturers in accordance to overseas standards, such as JIS and ASTM. The firm earned an estimated 250 million baht last year (2013).

When asked to explain his decision to expand Quality Report from Bangkok to ESIE, Khun Bundit stated that there were number of “pull” factors. For instance, geographical convenience as ESIE is Thailand’s focal auto cluster and is situated close to major seaports like Laem Chabang, Sriracha, and Map Tha Phut. Secondly, the presence of customers, both SMEs and OEMs (e.g. Mitsubishi, Ford and Auto Alliance) alike, made the choice to set up shop at ESIE a logical one. And lastly, Hemaraj’s facilities, or more precisely, its industrial estate layout, zone location, available infrastructure, and customer service and support were deal-clinching features.

Still, Khun Bundit was quick to point out that the high-level of professionalism exhibited by Hemaraj was a major draw for Quality Report. He recalled his first impressions of ESIE as a walk-in customer. Khun Bundit was interested in renting a Ready Built Factory as it possessed the requisite office and warehouse space to keep operations moving along.

As a wholly owned Thai business venture, Quality Report consists of 50 team members divided into three departments: Sales, Metallurgy and Chemical Analysis. All employees have at least a bachelor’s degree education, particularly in engineering and science, as the firm deals with specialized instruments that perform highly technical testing, calibration, and measurement.

Towards the end of the interview, a question was raised concerning the name of the firm and Khun Bundit replied that the meaning of Quality Report refers to the use of technology to check a product’s condition and the documentation of the data results after

testing and measurement. As Khun Bundit declared, “We can help companies to reduce their costs and enhance their quality”. He added that now that his firm had found a new “home” at ESIE.

Contact information

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FMC Chemical (Thailand) Ltd.



FMC Corporation is a diversified chemical company serving agricultural, industrial and consumer markets globally for more than a century with innovative solutions, applications and quality products. In 2013, FMC had annual sales of approximately \$3.9 billion. The company employs approximately 5,600 people throughout the world, and operates its businesses in three segments: FMC Agricultural Solutions, FMC Health and Nutrition, and FMC Minerals. For more information, visit FMC has broken ground on its new state-of-the-art microcrystalline cellulose (MCC) manufacturing plant in Thailand in March 2013. The new facility at Hemaraj Eastern Seaboard Industrial Estate (Hemaraj ESIE) in Rayong is its third site that produces MCC exclusively.

According to Mr. Keane, MCC Project Venture Manager, the plant will initially manufacture Avicel® colloidal MCC, which is widely used as a key ingredient in food and beverages to ensure the company’s long-term ability to satisfy expanding consumer demand throughout the Asia-Pacific.

FMC invested over US\$100 million in the construction of the Rayong facility. The plant will help the company better serve its customers by addressing the increasing need for innovative food and

beverage products across the continent and will strengthen its worldwide MCC capacity for the food industry. The new facility is scheduled to come on line in 2015 and will be fully integrated with MCC production, blending, packaging, warehousing, and distribution. In addition, the plant's design will allow for future volume expansion and the manufacture of different products.

FMC's work force in Thailand, Mr. Keane stated that at the moment there are over 50 employees, but expects that number to grow. The hiring process has been rigorous but FMC has been able to bring on board very qualified and experienced chemical engineers, management experts, and manufacturing specialists. The ability to find the "right people" and to build a strong team for the Rayong facility shows that Thailand has and can produce the requisite human resources for more knowledge-based, value-added industries.

According to Mr. Keane, Hemaraj ESIE was selected for its good infrastructure, professional management practices,

low risk of flooding, proximity to deep seaports, and its Free Zone incentives. Indeed, Hemaraj attracted the attention of FMC due to its reputation for first-rate industrial estate development, strong business fundamentals, excellent logistics network, and support services that make it easier for companies to start up and operate faster. More specifically, Hemaraj has a recognized record for providing its customers with assistance in navigating the maze of Thai government regulations and for facilitating the long-term growth plans of its resident companies.

For Mr. Keane another positive of Hemaraj is that it follows a business model that encompasses both sustainable development and energy conservation approaches as well as corporate social responsibility. Mr. Keane emphasized that FMC is a "culturally conscious company" and dedicated to the ideals of environmental, health and safety both for its employees and in the communities where it operates. FMC makes a concerted effort to track and reduce its carbon footprint wherever on the globe it is located and is an ardent practitioner

of community engagement. What is important for FMC is that it contributes to the welfare of people living nearby as an "active neighbor".

FMC already has a corporate foothold in Bangkok. Yet Mr. Keane reminded his interviewer that Thailand was a logical choice for the firm. The country possesses good infrastructure (seaports, airports, roads, depots, etc.), its business climate is attractive, and its geographical location at the center of ASEAN is ideal. Even it is based locally in Thailand, FMC will be exporting to a large number of countries in Asia. This is a significant market as demonstrated by the region's remarkable economic development and double-digit growth rates. For FMC this corner of Asia is not the future but rather the present.

Contact information

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Hemaraj News

Hemaraj Signs MOU for 2014 CSR-DIW Continuous Award



Hemaraj Rayong Industrial Land and Hemaraj Saraburi Industrial Land have recently signed the Memorandum of Understanding with the Department of Industrial Works (DIW), Ministry of Industry, for the 2014 CSR-DIW Continuous Award. This prestigious recognition is awarded to companies that have introduced sustainable social responsibility programs and have made significant contributions to improve the lives of others.

In the picture: Mr. Tanin Subboonrueng (3rd from left) and Mr. Prasobil Chotmongkol (far right), vice presidents of Hemaraj, join representatives of the Department of Industrial Works for the 2014 CSR-DIW MOU signing ceremony.

Drug-Free Industrial Estate Awards for Hemaraj's Industrial Estates



Eastern Seaboard Industrial State (Rayong) and the Hemaraj Eastern Seaboard Industrial Estate were recently honored with the 2014 Drug-Free Industrial Estate Award. The certificates were handed over by the former Governor of Rayong province. This recognition is given to drug-free workplaces that encourage employees to participate in drug-use prevention.

In the picture: Executives of Hemaraj, Khun Rakphol Kangnoy (photo on the left), Director of Industrial Estate Operations, and Khun Sunya Baopoonthong (photo on the right), Manager of Corporate Affairs, receive a certificate for Drug-Free Industrial Estates.

What's New with Our Customers

Siam Metal Recycle Co., Ltd., Closes Hemaraj CIE Land Deal



Siam Metal Recycle Co., Ltd., recently signed a contract to secure a plot of land at Hemaraj CIE, which will be the site of Thailand's first steel-dust recycling facility. Utilizing the latest technology, the plant will have the capacity to recycle between 8,000-12,000 tons of zinc oxide and iron silicate per year, during the first phase of its operations.

In the picture: Mr. David Nardone (center), President and CEO of Hemaraj exchanges contracts with Mr. Nikorn Susiriwattananont (2nd from left), Committee Member of Siam Metal Recycle and Chairman of the Thailand Iron and Steel Industry Club, Federation of Thai Industries.

Asahi Seikei (Thailand) Finalizes Ready Built Factory Lease at Hemaraj SIL



Asahi Seikei (Thailand) Co., Ltd., specializing in producing rubber molds, recently signed a deal with Hemaraj for a ready built factory located at Hemaraj SIL. The new factory will serve as a key element in Asahi Seikei's business expansion in Thailand.

In the picture: Mr. Vivat Jiratikarnsakul (3rd from left), Executive Vice President of Hemaraj, exchanges contracts with Mr. Haruki Yukino (4th from right), Director of Asahi Seikei Co., Ltd.

Shin Gi Ken Leases Factory in Hemaraj SIL



Shin Gi Ken Co., Ltd., a camera aluminium parts manufacturer and supplier, recently signed a contract to lease a ready-built-factory in Hemaraj SIL. The manufacturing facilities will serve as Shin Gi Ken's production base in Thailand.

In the picture: Mr. David Nardone (3rd from left), President & CEO of Hemaraj, exchanges lease contracts with Mr. Shinnarat Pooruahong (3rd from right), Managing Director of Shin Gi Ken Co., Ltd.

Hisaka Works (Thailand) Signs RBF Lease Agreement at ESIE



Hisaka Works (Thailand) Co., Ltd., a world-leading producer and supplier of plate heat exchangers, used in a wide range of industries such as food & beverages, chemicals, automobiles, metals, oil refining, and pharmaceuticals, recently signed a lease agreement for a ready-built factory at ESIE.

The comprehensive utilities and infrastructure of the new factory will ensure the efficient production and distribution of the company's products.

In the picture: Mr. David Nardone (3rd from left), President & CEO of Hemaraj, exchanges contracts with Mr. Shinichi Yoshida (4th from right), Managing Director of Hisaka Works (Thailand) Co., and Mr. Eugene Lai (3rd from right), Manager of the Engineering and Production Division of Hisaka Works S.E.A BHD, during the contract-signing ceremony.

LLIT (Thailand) Completes Strategic Expansion at Hemaraj ESIE



LLIT (Thailand) Co., Ltd., a leading tyre manufacturer based in China, recently celebrated the commencement of operations at its first overseas factory, which is situated on a 333.53-rai plot in Hemaraj ESIE in Chonburi province.

The plant, a 3.5 billion baht investment, with endorsement from Thailand's Board of Investment, is capable of producing 2 million radial tyres per year. LingLong expects the facility to reach full production capacity by June 2014.

In the picture: Mr. Wang Feng (3rd from left), Chairman of the Board of Directors for Shandong Ling Long Tyres Co., Ltd., and H.E. Mr. Ning Fukui (middle), Ambassador of the People's Republic of China to Thailand, power up the production line at LingLong's new plant.

What's New with Our Customers

Boshoku Automotive (Thailand) Breaks Ground in Hemaraj's Industrial Estate



Boshoku Automotive (Thailand) Co., Ltd., a subsidiary of Japan's Toyota Boshoku Asia, recently held a ground breaking ceremony for its upcoming manufacturing plant at the Eastern Seaboard Industrial Estate (Rayong). The new facility, featuring cutting edge technology, will increase the company's production capacity to serve the demands of its clients in the automobile industry.

In the picture: At the ground breaking ceremony, Mr. David Nardone (4th from left), President & CEO of Hemaraj, congratulates Mr. Shozo Ishikawa (4th from right), Chairman of Toyota Boshoku Asia, and Mr. Yoshitsugu Tanaka (3rd from right), President of Boshoku Automotive (Thailand).

Summit Hirotani Sugihara Celebrates Grand Opening of New Factory at ESIE



Summit Hirotani Sugihara Co., Ltd., a joint venture between Summit Corporation, Hirotani Japan and Sugihara Japan, recently held the grand opening ceremony of its new factory at ESIE in Rayong. The manufacturing facility

equipped with the latest technology will boost the company's capacity to produce auto-parts in response to the growing demand of customers.

In the picture: Mr. Sunsum Jurangkool (4th right), Chairman of Summit Corporation and Mr. Apichat Jurangkool (far right), President of Summit Auto Seats Industry, receive a portrait of His Majesty the King from Mr. Tanin Subboonrueng (3rd left), Hemaraj's Vice President to commemorate the auspicious event, joined by Ms. Siyaphas Chantachairoj (3rd from right), Director - Corporate Marketing & Residential Customer Development, Ms. Rungruethai Kittipinyochai (2nd from left), Assistant Director - Industrial Land Customer Development of Hemaraj and other executives.

Nippon Seiro (Thailand) Lays Foundation Stone for New Plant at Hemaraj ESIE



Nippon Seiro (Thailand) Co., Ltd., a subsidiary of Japan's largest and most renown petroleum wax manufacturer, Nippon Seiro Co., Ltd., recently laid the foundation stone of its new plant at Hemaraj ESIE. With its advanced production system and technology, the new factory will provide high-quality wax to meet the growing demands of its customers in various fields including the rubber and chemical industries.

In the picture: Ms. Ladda Rojanavilavudh (4th from left), Director of Industrial Land Customer Development of Hemaraj, extends her warm congratulations to Mr. Hiroshi Inoue (4th from right), President of Nippon Seiro Co., Ltd., and Mr. Masuji Yamamoto (2nd from right), President of Nippon Seiro (Thailand) Co., Ltd., during the ceremony.

Seimitsu Thai Unveils Its New Plant at ESIE



Seimitsu Thai Co., Ltd., a Japan-based manufacturer of automobile and common rail injector parts, recently celebrated the opening of its third factory at ESIE. The world-class facility will increase its capacity to meet the demands of its growing market.

In the picture: Ms. Ladda Rojanavilavudh (center), Director of Industrial Land Customer Development at Hemaraj, presents a portrait of His Majesty the King to Mr. Hideo Yanagisawa (right), President of Seimitsu Corporation, on the launch of its third manufacturing facility.

Kellogg's Lays Foundation Stone for its New Plant in ESIE



Kellogg's, a leading American multinational food manufacturing company, recently held a foundation stone laying ceremony for its second plant at ESIE. The strategic facility will increase Kellogg's production capacity and help fulfill market demand in the region with greater efficiency.

In the picture: Mr. Apisak Kamwan, Assistant Director of Industrial Land Customer Development at Hemaraj, congratulates Mr. Mattias Wallin, Operations Director, Kellogg's South East Asia.

What's New with Our Customers

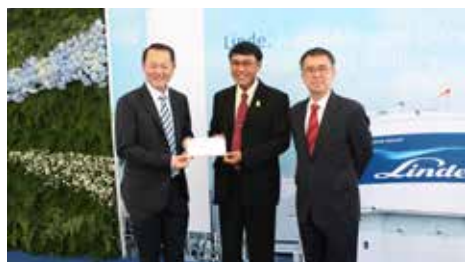
Mega Source (Thailand) Breaks Ground for its New Plant at Hemaraj CIE 2



A prominent producer of synthetic paper from Taiwan, Mega Source (Thailand) Co., Ltd., recently held a groundbreaking ceremony for its new plant in Thailand at Hemaraj CIE 2. The new 10-rai facility will contribute further to the company's growth by leveraging on innovative technologies to offer the best products and services for its customers in fast-growing countries.

In the picture: Ms. Ladda Rojanavilaivudh (far right), Director of Industrial Land Customer Development of Hemaraj, participates in the ground breaking ceremony of Mega Source (Thailand) at Hemaraj CIE 2 with Ms. Lin Meng Chun (Sandy) (6th from left), Director, and other company executives.

Linde Inaugurates New Air Separation Unit at Hemaraj EIE



Linde (Thailand) Plc., a leading supplier of industrial gas in Thailand, recently held a grand opening ceremony of its new Air Separation Unit at Map Ta Phut 3, which is located at the Hemaraj EIE (Map Ta Phut). During this occasion, Hemaraj gave a contribution for Linde's project to

assist the Rayong Panyanukool School for children with developmental disabilities.

In the picture: Mr. Sunthorn Kongsunthornkitkul (center), Advisor to Hemaraj, hands over a donation to Mr. Keerin Chutumstid (left), Managing Director of Linde Thailand, for the Rayong Panyanukool School.

Technoplast (Thailand) Opens New Plant in Hemaraj CIE



Technoplast (Thailand) Co., Ltd., a Japan-based manufacturer of jigs and fixtures, molding and high-quality plastic materials, recently held a grand opening ceremony of its new plant at Hemaraj CIE. The new facility equipped with cutting-edge technology, will provide high additional value plastic products to its clients in the region.

In the picture: Ms. Anchalee Parsertchand (3rd from left), Director of Industrial Customer Development at Hemaraj, presents a portrait of His Majesty the King to Mr. Akira Nakamura (2nd from right), President of Technoplast (Thailand), on the occasion of the new factory's grand opening.

Thai Huawei Battery Rolls Out New Plant at Hemaraj CIE



Thai Huawei Battery Co., Ltd., a well-respected manufacturer of high-quality lead acid batteries, recently held the pilot piling ceremony for its new plant at the Hemaraj CIE. The production factory will use the latest technology allowing Huawei Battery to supply top-quality products to respond to the growing demands of its customers in the region.

In the picture: Ms. Ladda Rojanavilaivudh (2nd from left), Director of Industrial Land Customer Development at Hemaraj, presents flowers to mark the auspicious occasion to Mr. Ke Zhimin (2nd from right), Board Chairman of Huawei Corporation; and Mr. Jaroon Jaruratchatnon (left), Managing Director of Huawei Power Source (Thailand).

Sekisui Specialty Chemicals (Thailand) Co., Ltd., Breaks Ground for New Factory at Hemaraj EIE



Sekisui Chemical Co., Ltd., a manufacturer of high-performance materials used in the automotive, medical, construction and IT sectors, recently held a ground breaking ceremony for its second factory at Hemaraj EIE. The new 12-rai facility is equipped with cutting-edge technological innovations to manufacture advanced products for its clients in the ASEAN and South Asia.

In the picture: Mr. Suwat Thitathanakit (2nd from left), Director of Industrial Estate Development of Hemaraj, congratulates Mr. Katsuhisa Yokura (2nd from right), Executive Officer of Sekisui Chemical Co., Ltd., during the ground breaking ceremony of Sekisui Specialty Chemicals (Thailand) at Hemaraj EIE.

What's New with Our Customers

Allegro MicroSystems Lays Foundation Stone for Its New Plant in Hemaraj SIL



Allegro MicroSystems (Thailand) Co., Ltd., a leader in developing, manufacturing and marketing high-performance semiconductors, recently held a foundation stone laying ceremony to begin the construction of its new plant in Hemaraj SIL. Once completed, the assembly and test facility will enhance Allegro's production capacity to serve the needs of all customers.

In the picture: Mr. David Nardone (2nd from left), President & CEO of Hemaraj, congratulates Mr. Andy Labrecque (3rd from right), Senior Vice President of Operations & Quality of Allegro MicroSystems, and Mr. Steven Brader (3rd from left), Managing Director of Allegro MicroSystems (Thailand) Co., Ltd., during the ceremony.

Harvest Precision (Thailand) Holds Soft Opening of New Plant in Hemaraj SIL



Harvest Precision (Thailand) Co., Ltd., a respected precision tool and die manufacturer for electronic and automotive parts, recently celebrated a soft opening of its new factory in Hemaraj Saraburi Industrial Land. The new facility was built to enhance the operations of the company and to satisfy the growing demand of its customers.

In the picture: Miss Suchada Limpornpugdee (2nd from left), Manager of Industrial Customer Development at Hemaraj, congratulates Mr. Martin Wong Shin Yin (2nd from right) Managing Director of Harvest Precision Industries SDN BHD and Mr. Christopher Ong (far right), Director and General Manager of Harvest Precision (Thailand) Co., Ltd.

From the Clubs

Hemaraj and ESIE Japanese Club Welcome BOI Guest Speaker



Hemaraj was recently honored to welcome Dr. Bonggot Anuroj (center), Executive Director, Investment Marketing Bureau of the Thailand Board of Investment (BOI), who shared her expertise on the topic "Thailand's Investment Promotion Policies for Investors".

The informative talk gave members of the ESIE Japanese Club the chance to discuss the BOI's policies and privileges,

as well as business opportunities in the country. They were joined by Hemaraj executives Ms. Ladda Rojanavilaivudh (far left) Director of Industrial Land Customer Development and Ms. Anchalee Parsertchand (2nd from left), Director of Industrial Customer Development.

Hemaraj Leads 6th Annual Labor Roundtable for Management



Hemaraj Land And Development Plc. recently hosted its sixth Labor Roundtable for Management at the Pattana Golf and Sports Resort. During the interactive

discussion, attendees from the private sector and guest panelists exchanged their views on the Board of Investment's new policy guidelines for 2015 to 2021, labor issues related to subcontract workers and competency-based assessment for employees.

In the picture: Mr. David Nardone (4th right), President & CEO, Hemaraj Land And Development Plc., presided over the roundtable discussion. Among the participants were Dr. Paitoon Wachirawongpinyo (3rd left) from Rayong Skill Development Center; Mr. Chokdee Kaewsang (4th left), Deputy Secretary General, Board of Investment; Mr. Chamnan Bhimolratana (3rd right), Labor Consultant, BLCI Group; and Hemaraj executives Mr. Tanin Subboonrueng (left), Vice President- Industrial Estate Operations; Mr. Preeprem Malasitt (2nd right, Director-Industrial Estate Training Center & New Projects and Ms. Siyaphas Chantachairoj (right), Director -Corporate Marketing & Residential Customer Development.

Hemaraj Plazas

New Openings and Promotions at Hemaraj Plazas...

JUST OPEN!

Bangkok Bank Opens Branch at Hemaraj's Plaza 3



Bangkok Bank Plc., Thailand's largest bank by assets, and one of the largest banks in Southeast Asia, recently held the grand opening of its new branch in Plaza 3, Hemaraj Eastern Seaboard Industrial Estate (Hemaraj ESIE). The Hemaraj ESIE branch offers a full range of financial services to both personal and corporate business.

In the picture: Ms. Siyaphas Chantachairoj (4th from right), Director - Corporate Marketing & Residential Customer Development of Hemaraj Land And Development Plc., congratulates Mr. Prayoot Yuenvong (3rd from right), Senior Vice President, Central Regional I - Provincial Area, and other Bangkok Bank executives at the grand opening ceremony.

Bangkok Bank @ Plaza 3



Opening : Mon - Fri 08.30 - 15.30
Contact : Tel : 038-950-596-599
Fax : 038-950-595
Manager : Khun Weerawan Songchai

Rozan Japanese Restaurant @ Plaza 3



Opening : Mon - Sat 11.00 - 14.30 and
18.00 - 22.00
(Start on Nov 1, 2014)
Reservation : Tel : 099-198-9421
Promotion : 10% Discount until
Oct 31, 2014

Sanae-Ha Thai Restaurant @ Plaza 3



Opening : Mon - Fri 7.30 - 16.00
Reservation & Delivery Service:
Khun Noi : 085-397-7673

Special Promotion!

Wish You Were Here @ Plaza 3



Opening : Mon - Sat 11.00 - 18.00
Reservation : Tel. 081-710-0676, 087-029-6406
Promotion :
• Free delivery before 11:30 and after 13:30.
• Buy 2 get 1 free for cakes and brownies after 5 p.m.

Copacabana Italian Restaurant @ Plaza 1



Opening : Mon - Fri 10.00 - 20.00 and Sat. 10.00 - 14.00
Reservation : Tel : 080-098-0510, 080-098-0501, 080-098-0503, 080-098-0504
Promotion :
• After 2 PM onward- Buy 3 Pizzas, pay only 2.
• Buy 4 Beers, pay only 3.25% discount for food only

Social Contribution

Hemaraj 2014 Annual Contribution to 53 Schools in Eastern Seaboard Area



Hemaraj, in cooperation with its customers and industrial estate alliances, recently distributed school kits and sport equipment to more than 14,500 students in 53 schools in Rayong and Chonburi provinces under its Annual School Contribution Program. The project is part of Hemaraj's social contribution activities, which have been implemented continuously for over 18 years.

In the picture: Ms. Siyaphas Chantachairoj (center), Director of Corporate Marketing & Residential Customer Development at Hemaraj, distributed school kits and sports equipment donated by its industrial estate customers and partners to schools in Chonburi and Rayong provinces.



Hemaraj Sponsors Installation of Traffic Lights for a Safer Community



The Rayong Highway District receives a donation of 1.8 million baht from Hemaraj to support the installation of traffic lights at the junction along Highway 3138, close to the Hemaraj ESIE.

In the picture: Mr. Tanin Subboonrueng (center), Vice President of Hemaraj, hands over the donation to the Rayong Highway District Director.

ESIE Plaza I



ESIE Plaza II



Hemaraj Plaza III



Social Contribution

Hemaraj Builds New Sports Courts for Local Community



The Eastern Safety and Environmental Club (ESEC) of Hemaraj EIE (Map Ta Phut) is building multi-use sports courts for residents of the Chak Pukood and Chak Klang communities. Once finished, the courts will feature exercise equipment and become the venue for popular outdoor sports activities.

In the picture: Work has started on the sports courts being built close to Hemaraj EIE (Map Ta Phut) to encourage a healthy, active lifestyle among community members.

Hemaraj Sponsors BEC Tero ITF Pro Tennis Circuit 2014



Hemaraj recently sponsored the BEC Tero ITF Pro Tennis Circuit 2014, held at the Pyramid Tennis Academy in Bangkok. The company reinforced its commitment to the promotion and development of sports in Thailand, and its values of excellence. Mr. Sunthom Kongsunthornkitkul (center, back row), Advisor to Hemaraj, presented the trophies to Yumi Miyazaki (right, back row) and Kotomi Takahata (2nd right, back row), winners of women's doubles, and Christopher Rungkat (left, back row) and Vishnu Vardhan (2nd left, back row), winners of men's doubles.

Hemaraj Art Camp Enhances Creativity of Thai Youth



Hemaraj recently organized an Art Camp for primary students from 14 schools in the provinces of Rayong and Chonburi to develop their interest in the arts and to encourage self-expression.

Throughout the workshop, the children were taught basic art principles and were encouraged to use their creativity and imagination while drawing inspiration from their culture and history. The Art Camp provided a platform for artistic expression and skills development for underprivileged children.

In the picture: Ms. Siyaphas Chantachairoj (center, back row), Director of Corporate Marketing and Residential Customer Development of Hemaraj, accompanies the primary students who participated in the Art Camp.

Hemaraj Launches Voluntary Blood Donation at ESIE



The Eastern Seaboard Industrial Estate (Rayong) recently held a blood donation campaign to replenish the supplies of safe blood for patients in need and emergency situations. Over 200 employees and customers of Hemaraj

came to support the cause by participating in this activity. The blood donations were handed over to the Thai Red Cross Society in Rayong Province.

Hemaraj Brings English to School Children through Teachers Scholarship Project



Hemaraj recently granted scholarships program through the Wall Street English (WSE) program to five Thai primary school teachers from the Eastern Seaboard. This education project aims to improve the language skills of the teachers and to give them confidence to communicate clearly, so they can pass this on to their students. WSE graciously donated an additional scholarship to a sixth teacher. This project is part of the Adopt-a-School Program in collaboration with the American Chamber of Commerce (AMCHAM) and Hemaraj.

In the picture: Mr. David Nardone (center), President & CEO of Hemaraj; Ms. Siyaphas Chantachairoj (center, left), Director, Corporate Marketing & Residential Customer Development, and Mr. Vincent Poudre (center, back), Corporate Account Manager, Wall Street English, congratulate the six winners of the English language scholarships who will participate in the Wall Street English program in Eastern Seaboard Industrial Estate (Rayong).

Social Contribution

25th Blood Donation Drive Organized by Hemaraj



The Safety and Environmental Club (ESEC) of Hemaraj Eastern Industrial Estate (Map Ta Phut), together with the Provincial Red Cross Rayong Chapter, recently held its 25th blood donation activity. A total of 65,100 cc of blood was collected from 146 donors including employees, customers and residents of nearby communities, then handed over to the Thai Red Cross Society to help patients in different hospitals throughout Rayong.

Hemaraj Co-hosts Robe Offering Ceremony to Support Baan Prachummit Child Development Center



Hemaraj recently co-sponsored a forest-robe presenting ceremony at Baan Chang District in Rayong and contributed 200,000 baht to support the Baan Prachummit Child Development Center.

In the picture: Mr. Sunthorn Kongsunthornkitkul (3rd from right), Advisor to Hemaraj, hands over the donation to Mr. Suchin Poonhira (3rd from left), Mayor of Baan Chang District, Rayong Province.

Fresh Look for Luang Tia Shrine nearby Hemaraj Eastern Industrial Estate (Map Ta Phut)



The Safety and Environmental Club (ESEC) of Hemaraj Eastern Industrial Estate (Map Ta Phut) recently held an activity for the upkeep of the Luang Tia Shrine in Map Chalood. The surrounding fence was given a fresh coat of paint by ESEC members, Hemaraj executives, industrial estate manufacturers, employees, and local community officials, while Raikothong Construction & Service Co. and Siam Mitsui PTA Co. (SMPC) provided a forklift truck and refreshments for the event.

Hemaraj Supports Songkran Activities in Local Communities



Hemaraj shows its commitment to the local community in the province of Chonburi by helping residents celebrate the joyous Songkran festival. Traditional water-splashing activities were made possible by a water tender provided by Hemaraj that distributed clean water for the villagers in the sub-district of Bowin.

Hemaraj Celebrates Songkran in Map Ta Phut



The Safety and Environmental Club (ESEC) of Hemaraj Eastern Industrial Estate (Map Ta Phut) participated in traditional Thai New Year festivities organized by the Mab Chalood and Chak Klang communities in Rayong. Hemaraj marked the joyful celebration by offering scholarship grants to deserving children from local schools.

Hemaraj Joins Songkran in Chonburi



Hemaraj recently participated in Songkran festivities, organized by Khao Kunsong Sub-district in Chonburi. The company provided financial support for the community and handed out gifts to its residents.

In the picture: Mr. Tanin Subboonruang (left), Vice President of Hemaraj, hands over a donation to Mr. Mali Klanduang (right), Mayor of Khao Kunsong Sub-District Administrative Organization in Chonburi province.

“ Education is a Top Priority for Our Community

Hemaraj Teacher English Scholarship Program ”



For over 25 years, Hemaraj has continually manifested its firm commitment to society. Aside from taking care of the natural environment, Hemaraj also actively engages with communities surrounding its industrial estates, to elevate the quality of life and create a better future for the people.



Education has been a primary focus of Hemaraj for many years. The company recognizes the role that education plays for individuals to uplift themselves and leads to healthy and productive lives. Hemaraj has been promoting a series of regular activities and has been coordinating contributions to neighboring schools.

The company's initiative to support education extends to a unique collaboration with the American Chamber of Commerce. Under the Adopt-a-School Program, teachers in schools across the Eastern Seaboard participate in various sub-programs such as Train the Trainer and Teacher Fellowship Programs. The objective is to instill a new way of teaching to enhance the thinking process of young students in the community. Activities shared by the management and staff of the industrial estates and client-companies now reach 53 schools and more than 15,000 students.

In collaboration with Wall Street English (WSE), Hemaraj has granted scholarships to five school teachers who will join industrial estate employees from different countries in a special language program. With an extra scholarship offered by WSE, the teachers will do the 6-9 months course using a blended learning method to improve their language skills and help them gain confidence in teaching English to children at their schools.

Mr. Vincent Pourre, WSE Corporate Account Manager, praised Hemaraj's initiative to develop teachers for the local schools. "We are delighted to support this worthy project to train Thai teachers to speak English confidently so they can encourage Thai children to learn English themselves and prepare for a better future. Having the ability to communicate well in English could result in fantastic opportunities in this globalized economy," he explained.





WSE Eastern Seaboard opened its doors in July 2011 at the ESIE Plaza 1 to develop the communication skills of people from different professional backgrounds. About 80% of the students, both Thai and foreign, come from the industrial estates of Rayong and Chonburi, with an increasing number from Laem Chabang and Map Ta Phut. WSE students have access to a large choice of Complementary Classes, Social Clubs and Special Activities that allow them to focus on specific areas they want to develop.

For Ms. Siyaphas Chantachairoj, Hemaraj's Director of Corporate Marketing and Residential Customer Development, a good education complemented by English skills will give children in the Eastern Seaboard the opportunity to be part of a globalized future. "By training teachers in English, we are going one step further in providing children with an early advantage that can give value to their careers later on. With proper English skills, they will be able to find good jobs to secure a better future," she said.

Hemaraj's unprecedented collaboration with WSE and teachers from the neighboring schools demonstrates its solid commitment to transform individual lives in order to succeed in a global society. All of our CSR programs are focused on strategic projects and activities that support the company's values to help shape a better, more sustainable community.

Ms. Wipawadee Jantan, Teacher, Baan Raweng School

"Learning English is so important for Thais, especially with the coming of the Asian Economic Community (AEC). Through this scholarship at WSE, I will be able to share more with my students, and this is what really matters."

Mr. Kampeeraporn Kheaworn, Teacher, Baan Punsadej Nok School

"I love teaching English. I am happy that it is not just native speakers who can teach English. With the right training, we can do it too. I am grateful to Hemaraj for providing teachers like me with an opportunity to learn more and grow as a teacher."

Ms. Bussaraporn Trivises, Teacher, Baan Khao Klong Song School

"Because there is a shortage of teachers and resources in our school, I cover eight subjects and English is one of them. I am happy to join this program so I can help my students communicate in English and start preparing them for the AEC. We certainly appreciate Hemaraj's outstanding efforts to support our community."

Ms. Jaruan Koket, Personal Trainer, Wall Street Institute

"Our policy at WSE is to guarantee results. This means that at the end of the 6 – 9 months course, the teachers sponsored by Hemaraj will be able to share with their students what they have learned. Being able to speak English will be an advantage especially when the AEC is implemented."



Training Programs

Hemaraj Training Center, Eastern Seaboard Industrial Estate (Rayong)

November-December 2014

No.	Course	Institute	Date	Time	No. of Participant	Course/ person (Baht)	Nov'14	Dec'14
1	การขับรถ Forklift อย่างถูกวิธีและปลอดภัย Operation Technique for Forklift Truck	Siam Inspection	1 day	9:00-16:00	20-30	1,800.00	Fri,21	
2	การขับรถ Forklift อย่างถูกวิธีและปลอดภัย Operation Technique for Forklift Truck	IQS	1 day	9:00-16:00	20-30	1,800.00		Fri,19
3	เจ้าหน้าที่ความปลอดภัยในการทำงานระดับ หัวหน้างาน SAFETY OFFICER : SUPERVISOR LEVEL	Siam Training	2 days	9:00-16:00	20-40	2,200.00		Mon-Tue 22-23
4	เจ้าหน้าที่ความปลอดภัยในการทำงานระดับ บริหาร SAFETY OFFICER : MANAGEMENT LEVEL	Siam Training	2 days	9:00-16:00	20-40	2,500.00		
5	คณะกรรมการความปลอดภัยอาชีวอนามัยและสภาพแวดล้อมในการทำงาน Health, Safety and Working Environment Committee (กปอ.)	Siam Training	2 days	9:00-16:00	20-40	2,300.00	Mon-Tue 17-18	
6	การปฐมพยาบาลเบื้องต้นและการช่วยฟื้นคืนชีพ First Aid & CPR Course	BMC	1 day	9:00-16:00	20	1,600.00		Mon,15
7	การพัฒนาภาวะผู้นำ Leadership Development	Faibukkol dotcom	1 day	9:00-16:00	20-30	1900.00		
8	7 ทักษะสำหรับหัวหน้างาน (7 Supervisory Skills) สำหรับหัวหน้างานใหม่และหัวหน้างานในระดับต้น	Faibukkol dotcom	1 day	9:00-16:00	20-30	1900.00		
9	สุดยอดหัวหน้างาน (Excellent Supervisor) สำหรับหัวหน้างานตั้งแต่ระดับกลางขึ้นไป	Faibukkol dotcom	1 day	9:00-16:00	20-30	1,900.00		
10	20 เครื่องมือสร้างหัวหน้างานอัจฉริยะ: 20 Tools for making genius Supervisor/Foreman	Faibukkol dotcom	1 day	9:00-16:00	20-30	1,900.00		
11	สุดยอดศิลปการบังคับบัญชาระดับ 5 ดาว Excellent Arts of Supervisory skill	Faibukkol dotcom	1 day	9:00-16:00	20-30	1,900.00	Fri,14	
12	เป็น"หัวหน้างาน"อย่างไรให้ได้ใจผู้ร่วมงาน E.Q. for Great Supervisor	Faibukkol dotcom	1 day	9:00-16:00	20-30	1,900.00		Wed,17
13	ทักษะการสื่อสารสำหรับหัวหน้างาน (Communication skill for leader)	A.Kraisit	1 day	9:00-16:30	20-30	1,900.00		
14	การสร้างภาวะผู้นำในการเป็นหัวหน้างาน (Leadership for Leaders)	A.Kraisit	1 day	9:00-16:30	20-30	1,900.00		
15	ทักษะการบังคับบัญชาของหัวหน้างาน ในการทำงานเป็นทีม (The supervisor's leadership skills for effective teamwork)	A.Kraisit	1 day	9:00-16:30	20-30	1,900.00		Tue,2
16	Microsoft Excel2007:Basic	ACC	1 day	9:00-16:00	10-15	1,800.00		
17	Microsoft Excel2007:Intermediate	ACC	1 day	9:00-16:00	10-15	1,800.00	Fri,21	
18	Microsoft Excel2007:Advanced	ACC	1 day	9:00-16:00	10-15	1,800.00		Fri,19

Remarks

- Discount of 10% for Hemaraj's Customer.
- Prices include handouts, coffee break and/or lunch and exclude VAT charges.
- There is a withholding tax of 3% deductible.
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- Please send in the reservation at least 2 weeks before the starting date.

For more information, please call Khun Wanna at

tel: 038 955 263, 038 955 282, 038 955 283 fax: 038 955 281 or e-mail: training@hemaraj.com

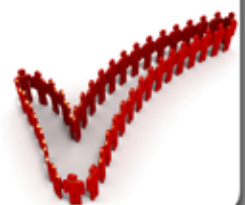
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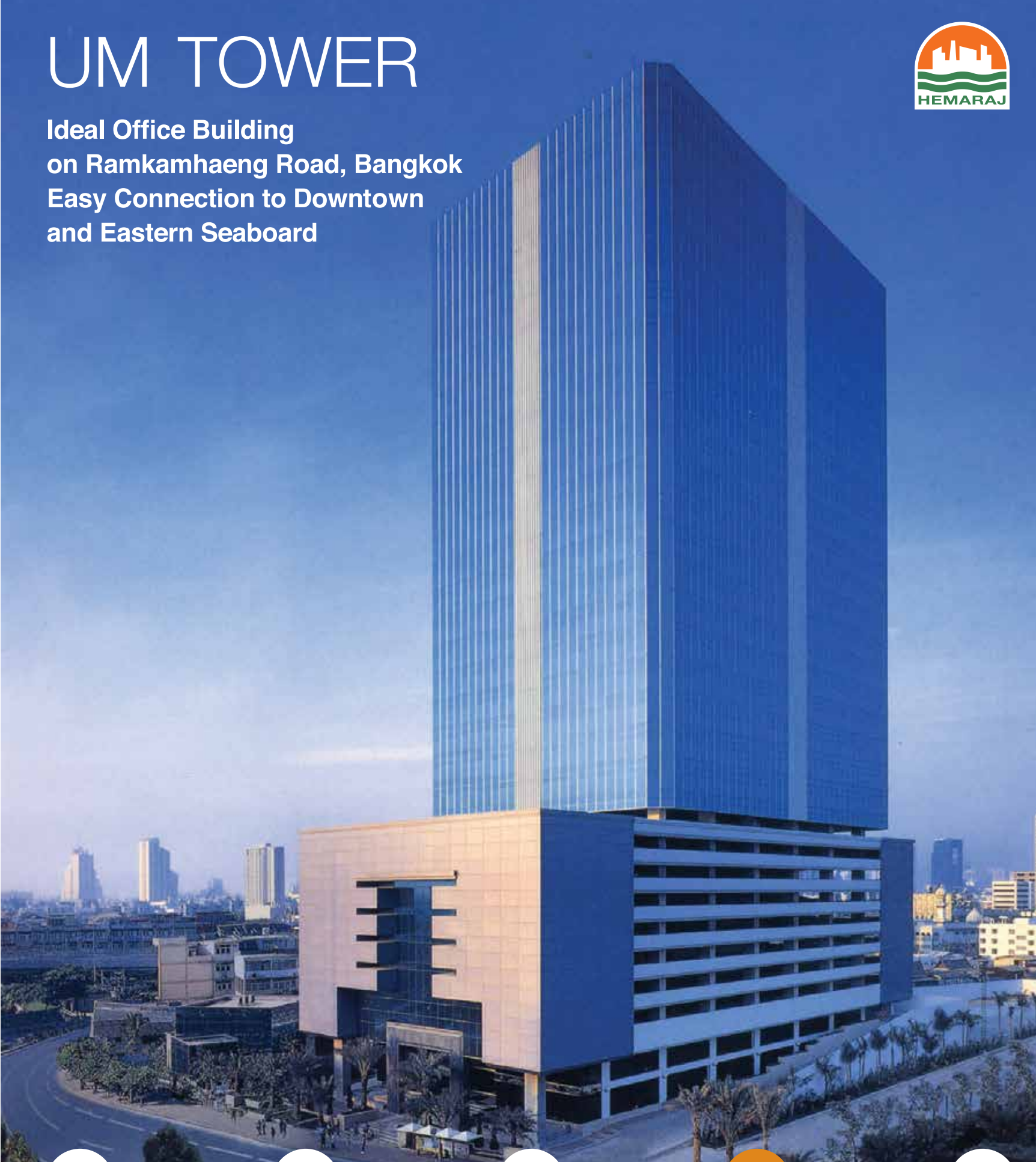
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