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# GROUP CEO TALK

## SCIENCE PARK

The Great Tool to Promote Integrated Cooperation in technology, Research, Innovation and HR Development.



**Ms. Jareeporn Jarukornsakul**  
Chairman and Group CEO  
WHA Corporation PCL

We are entering the 21st Century, a period in history when abundant natural resources and cheap labor no longer determine a country's competitiveness. The shifting business landscape makes technology, innovations and creativity main drivers of long-term economic growth. Our fast-moving worlds requires both countries and companies to be focused, resilient and forward-looking.

Science parks have become an important tool for governments around the world to promote integrated cooperation in the fields of technology, research, innovation and human resource development, which could lead to the development of new products and services, innovative business models and successful commercialization.

Dating back to the early 1950s, Silicon Valley (US) was a pioneer in the development of science parks. Established under partnership between Stanford University and California's Palo Alto city government, Silicon Valley was originally known as Stanford University Science Park. The project aimed to promote radical innovation by reinventing the interaction between universities, private sectors, and surrounding local communities.

The success of Stanford Research Park and subsequent science parks in the US, such as Research Triangle Park (RTP) in North Carolina, became a cooperative model of how government, entrepreneurs and universities together turn innovations from initial concept to mass-market commercialization. It was then followed by several development of prominent science parks in Europe during the 1960s and 1970s. While in Asia, the widespread establishment of science parks did not start until early 1970s and 1980s with the development of Tsukuba Science Park (Japan), Hsinchu Science Park (Taiwan), and Singapore Science Park (Singapore).

Science and technology in China have developed rapidly during the 1990s to 2010s. As a result, numbers of science and high-tech parks in China have mushroomed from 2000 onwards. This is also in line with the country's first science and technology development masterplan in 1997, under Deng Xiaoping administration. Following

by President Xi Jinping's Made-in-China 2025 national strategy, the Chinese government implemented several reformed policies that accelerate its economic growth by promoting higher technology and innovation, resulting in the establishment of over 100 science parks across the country.

Before COVID-19 outbreak, I had an opportunity to visit several leading Chinese Science park projects located in Beijing and Shanghai such as Z-Park, Tsinghua University Science Park (TusPark), Caohejing Science Park, and Zizhu Science Park. Based on my conversation with senior executives of Tus Holdings Group during that trip, I learned most of science parks in China have been fully equipped with a healthy ecosystem designed to incubate and support Chinese startups and entrepreneurs. As they enjoy support from technology accelerators, corporate partners, enterprises and universities, Chinese startups can scale up & scale out and become one of main contributors of China's recent growth.

Currently, Thailand is undergoing a major transformation. Thailand 4.0 initiatives are expected to enhance the country's competitiveness through technology, innovations and creativity. As part of Thailand's ambitions to become "Digital Thailand", it has already succeeded in developing the "Hard ICT Infrastructure." Compared to its neighbors, Thailand's telecommunications network is

# HIGHLIGHTS

more widespread. However, the country still needs to develop “Soft Infrastructure” including research and development (R&D) of deep technologies to support the transformation of traditional industries such as medical, tourism, agro & food industry, necessary human resources and labor forces such as digital experts and skilled entrepreneurs as well as a healthy and supportive startup ecosystem.

WHA Group, as Thailand’s leading logistics and industrial estate developer, notice the sense of urgency for a healthy ecosystem for Thailand. The company therefore, decided to establish a partnership with TUS Holdings Co., Ltd. (TUS), a leading Chinese Science and Technology service group, to co-develop “TusPark WHA” Incubation Center. This innovation center will provide a necessary support such as incubation, consultations, and business matching for both Thai and Foreign startups. The project will serve as the first milestone of WHA Group’s future Science Park project.

WHA-TUS Science Park is set to become important mechanisms that spur the development of Thailand’s technology and innovation ecosystem by leveraging on strong ties between government, education institutions and private sectors. This center will not only facilitate the transfer of technology, innovation and knowledge for Thai startups, but also provide Thai entrepreneurs with greater access to potential business partners and target markets, especially Chinese consumers of more than 1.4 billion.

As new technologies challenged and transformed Thailand’s economic and social development, private sectors took responsibility by joining the government to participate in this Digital Thailand movement. But in the end, I believe the government still plays crucial role as the nation’s strategist and policy maker. The government’s proactive strategy and direction to endorse this transformation endeavor will ultimately decide Thailand’s success and prosperity in this new digital era.

## WHA Group, Cautious Yet Confident for Expansion and Targets Growth



WHA Group recently unveiled its business plan for 2021 and beyond. Despite the challenging COVID-19 environment, WHA recorded a series of achievements in 2020, including growth in its logistics hub driven by booming e-commerce activities, signing new customer contracts in Vietnam, successful capital raising through issuing WHART and HREIT stocks, and a credit rating maintained at A-.

The Group foresees new developments and growth in 2021 in its four business hubs, supported by the reinforcement of its leadership in Thailand, the acceleration of its expansion in Vietnam, and the continuous development of high value-added products leveraging on new technologies.

*“Through last year’s uncertain conditions, our solid business model, the rigorous responses we anticipated, and the steps taken to protect our customers’ interests, allowed us to minimize its impact.”*

*- Ms. Jareporn Jarukornsakul,  
Chairman and Group CEO of WHA Corporation PCL*

Strong market recovery is expected as the risks resulting from COVID-19 gradually fade. WHA Group prepared itself and introduced new products and services in collaboration with new partners, including joint ventures with Tus-Holdings and with Bangkok Industrial Gas (BIG).



# Ident Sees Strong Positive Signs Growth in 2021



## WHA 2020 key highlights and outlook for 2021 and beyond

WHA Logistics continues to capture high-growth industries' demand and increase value-added services through new technologies, especially in the e-commerce sector, third party logistics, healthcare and other sectors which are experiencing a new wave of growth since the start of the COVID-19 pandemic. In 2021, WHA Logistics will launch five Mega Logistics projects and new technologies such as 5G and robotics will enable further development of the 'Smart Warehouse' concept.

While the COVID-19 pandemic had an adverse impact on WHA Group's industrial land sales in Thailand due to temporary travel restrictions, industrial land customer enquiries have been resilient. WHA ESIE 3, covering 2,200 rai, was completed, while construction of WHA Rayong 36, the Group's 11th industrial estate in Thailand, began in the last quarter of 2020 and is now ready to welcome investors. Pre-construction work will continue for three upcoming projects in Rayong and Saraburi industrial estates. In Vietnam, large FDI inflows led to significant industrial land sales at the Group's industrial zone in Nghe An province, and WHA also signed an MoU to develop another two industrial zones in Thanh Hoa province (see page 7 for more).

WHA Group recently inaugurated WHA Tower in January 2021, its new headquarters located on Debaratna Road (Bangna-Trad) KM 7, and offering over 52,000 sq.m. of high-end office space for WHA employees, customers and tenants. WHA Smart Eco Industrial Estates will reach a new milestone with the set-up of a centralized control room at WHA Tower, enabling operations monitoring from a single platform and location.

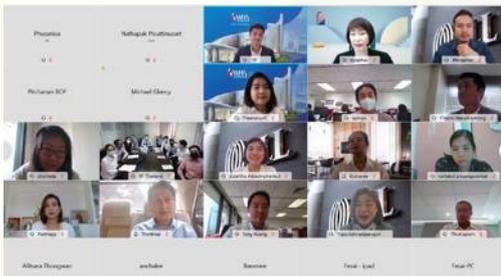
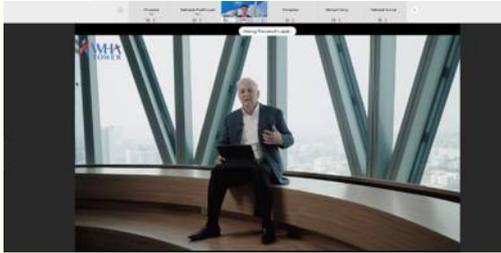
Last year, WHA Utilities and Power Plc. (WHAUP) commenced its Wastewater Reclamation Plant – the largest in Thailand with an annual capacity of 9,125,000 cu.m. – and its Demineralized Water Plant with the annual maximum capacity of 4,400,000 cu.m. to supply demineralized water to Global Power Synergy PLC (GPSC). Despite the drought and COVID-19 situations, WHAUP managed to increase its water sales and higher demand for renewable energy added to the solar energy business, now totaling 50.8 MW in signed contracts and resulting in a total installed capacity of 590 equity MW. For 2021, WHAUP is focusing on growing its utilities business inside and outside the Group's industrial estates, both in Thailand and Vietnam, with innovative renewable energy solutions to be further developed and initiated.

WHA Digital Platform signed an agreement with JasTel for the use of 109 racks in WHA's data centers, and continues to collaborate with major telecommunication players to conduct 5G network planning and solutions in WHA industrial estates. Committed to supporting all activities across its business hubs, FTTx will be installed in the remaining industrial estates to enhance digital connectivity and strong customer development activities will be implemented in its data center business.



# AGENTS DAY VIRTUAL TOUR OF WHA TOWER

WHA Group, including its 4 business hubs, are currently moving into their new premium offices located in Debaratna Road, formerly known as Bangna Trad Km.7.



The award-winning WHA Tower, the latest addition to Bangna's expanding horizon, is now in full operation and ready for immediate occupancy.

Last January, WHA held Agents Day with JLL, sole leasing agent for WHA Tower, featuring a virtual visit of the premium office building. They took Thai and international leasing partners on a tour of the award-winning building with over 52,000 sq.m. of flexible office space, and flexible workspaces now available for corporates, multinational corporations (MNC), tech SMEs and startups. The Tower is now generating significant interest from potential tenants.

Ms. Jareeporn Jarukornsakul, Chairman and Group CEO, WHA Corporation PCL, welcomed the agents and thanked JLL for its cooperation on this project. "Our new headquarters is becoming a symbol of innovation and progress, thanks to its award-winning design, architecture, latest technologies and green initiatives," she said.

"With the continued expansion of the EEC, WHA Tower is the ideal location for forward-thinking companies," explained Mr. David Nardone, Group Executive Industrial and International, WHA Industrial Development PLC. "Actual office units, with open-plan workspaces designed for maximum flexibility and usability, are now available for viewing by potential tenants, including our industrial estates customers. WHA Tower promotes a new corporate lifestyle that is functional, smart and green that embodies a new, fun-loving lifestyle."

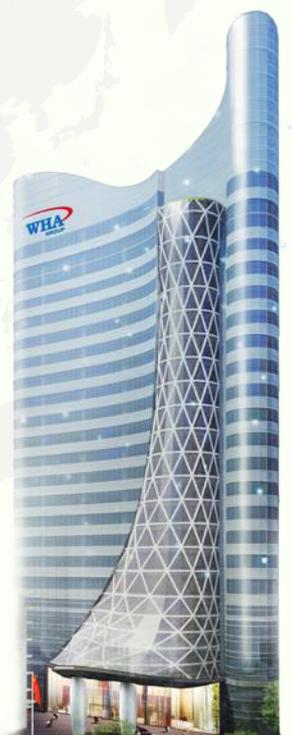
Last November, WHA Tower won praise and admiration during the Asia Pacific Property Awards. International

design firm Palmer & Turner (Thailand) garnered the Commercial High Rise Architecture Thailand Award for its work of WHA Tower. The dedicated prestige office tower's architectural design was inspired by 'Chin,' an ancient Chinese symbol representing wealth and prosperity.

"We look forward to welcoming future tenants to this state-of-the-art and purposeful business hub. Companies that would like to further expand their presence in Thailand and build their growth strategy in the region will appreciate this smart tower that offers healthy work-life solutions," Ms. Jareeporn concluded.

  
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View Virtual Tour



# WHA Industrial Development Signs MoU to Develop 2 Industrial Zones in Thanh Hoa Province, Vietnam

The two projects represent a total gross area of nearly 1,200 hectares with construction scheduled for 2022 and 2023



“ Within the past years, Vietnam has become an important industrial and manufacturing base in ASEAN. This MoU confirms that it is now a destination of choice for international investors in various industries, including high-value technology businesses. ”

– Ms. Jareeporn Jarukornsakul, WHA Group Chairman and Group CEO

WHA Industrial Development PLC, a leading developer of industrial estates in Thailand and Vietnam, has announced the signing of a Memorandum of Understanding (MoU) with Thanh Hoa Provincial People’s Committee (Thanh Hoa PPC) for the development of two industrial zones in the province.

Positioning itself to attract high value technology companies, WHA Smart Technology Industrial Zone – Thanh Hoa will represent a gross area of approximately 600 hectares, plus an additional residential area of 30–50 hectares. This first project is located within 12 kilometers of the provincial main city and its available educated workforce.

WHA Northern Industrial Zone – Thanh Hoa, the second project, will target downstream industries including plastics, rubber, chemical and bio-chemical products, metal fabrication and foundries, building materials, automotive parts, mechanical assembly, appliances and others. With a gross area of approximately 540 hectares, it is close to the well-established Nghi Son Refinery and Petrochemical Complex, and will further enable the integration of the petrochemical and metal supply chains.

“We are delighted to embark on this promising partnership with Thanh Hoa Provincial People’s Committee,” said Ms. Jareeporn Jarukornsakul, Chairman and Group Chief Executive Officer, WHA Corporation PCL. “This will result in a new landscape of synergies and promising opportunities for WHA.”

“We are very pleased to partner with WHA Industrial Development for these two exciting projects,” declared Mr. Nguyen Van Thi, Vice Chairman of Thanh Hoa Provincial People’s Committee. “In addition to its existing industrial base and the highly developed Nghi Son Deep Seaport, our province definitely has the tremendous potential to attract other industries. We look forward to opening our doors and to creating new jobs for our communities,” he added.

Thanh Hoa is situated in Vietnam’s North Central region, with a population of 3.6 million people, the third largest province in Vietnam, and a labor force of 2.3 million. Its proximity with the capital city of Hanoi and Haiphong benefits the province in terms of connectivity, logistics infrastructure and access to Hanoi’s Noi Bai International Airport and also Lach Huyen Deep Sea Port. Parties will immediately commence the necessary process for obtaining the projects’ licenses and approvals, with construction expected to commence in 2022 and 2023.



# WHAUP CEO Receives Quality Person of the Year 2020 Award in Energy & Utilities Business Category



Dr. Nippon Bundechanan, CEO of WHA Utilities and Power PLC (WHAUP), received a Quality Person of the Year 2020 award from the Foundation of Science and Technology Council of Thailand (FSTT) in the energy and utilities business category. He accepted the award from Mr. Amphol Senanarong (Privy Councilor during the Reign of King Rama IX), Chairman of the award ceremony, recently held at the Convention Hall of Chulabhorn Research Institute.

## WHAUP Seals Solar Rooftop Construction Contract with Auto Alliance (Thailand) and Achieves 50 MW Total Solar Rooftop Investment Target

WHA Utilities and Power PLC (WHAUP) won an EPC (engineering, procurement and construction) contract in relation to a 5 MW solar rooftop project for Auto Alliance (Thailand) Co., Ltd. (AAT), the car assembly plant for Ford and Mazda in Eastern Seaboard Industrial Estate (Rayong). The project will cover more than 45,000 sq.m. of roof space, and is due to reach completion and operation start by August 2021.

“WHAUP’s service will cover all aspects of the project,” said WHAUP CEO Dr. Nippon Bundechanan, “including engineering, design, purchasing, construction and permits, as well as the systems following completion. WHAUP will then be responsible for operation and maintenance for 10 years.”

Mr. Kel Kearns, President and CEO of AAT, noted that the company chose WHAUP for the solar rooftop installation because of its expertise in engineering and safety, as well as its integrated service experience. “AAT is confident in WHAUP’s professionalism and capability,” he said.

“WHAUP has a professional team who specialize in providing high-standard



utilities and energy services for industrial users,” added Dr. Nippon. “At present, we are on course to secure several additional similar projects in the near future.” Due to its strength in solar rooftop business and trust from industrial customers nationwide, WHAUP has so far signed a total of 52 MW solar rooftop investment projects (with nearly 40 customers) which exceeds the initial target of 50 MW by 2020, driving WHAUP’s total power portfolio capacity in operation and under construction to reach 601 MW in terms of shareholding equity.

**“ This project is expected to trigger further interests in WHAUP’s solar rooftop EPC service by other industrial users aiming to use clean energy and reduce costs. ”**

**- Dr. Nippon Bundechanan,  
CEO of WHA Utilities and Power PLC**



For AAT, the solar rooftop installation is projected to lower its production costs by up to THB 790 million during its 25 years of solar power system operations, and it will likely offset CO2 emissions by around 92,500 tons. This is in line with the company’s policy on environment protection to tackle global warming and reduce greenhouse effects.

With the solar rooftop business growing consistently in 2020, WHAUP has set its goal to achieve a total solar rooftop portfolio capacity of 100 MW by 2022. The services will be provided to customers both in WHA Group’s industrial estates and outside.

# CUSTOMER SHOWCASE

## Wisewoods Co., Ltd.

### Reaping the Benefits of Cost-effective Solar Energy Provided by WHAUP



Established in 2015, Wisewoods Co., Ltd. is part of a group of companies founded in 1979 by the Palarit family, specializing in the production of wood panels. Located in Khao Yoi, Phetchaburi, the company manufactures high-quality Medium Density Fiber (MDF) boards, entirely made of rubber wood, for the furniture industry. One of the top 5 producers in Thailand, Wisewoods exports 60% of its production to the Middle East (Saudi Arabia, United Arab Emirates, Iran), 30% to Asia (China, India, South Korea and Vietnam) with the remaining 10% for the Thai market.

Since its founding, Wisewoods has based its development on sustainability and innovation. Its manufacturing plant in Phetchaburi utilizes the latest technologies that meet European specifications. For instance, to protect communities around the facility and preserve the environment, it uses a special type of glue that is more eco-friendly,

despite its higher cost. It has also installed its own wastewater management system. "Implementing European standards facilitates exports to more markets overseas," relates Mr. Visarut Palarit, Wisewoods Marketing Manager.

Wisewoods' latest initiative is the use of solar energy, developed in collaboration with WHA Utilities and Power PLC (WHAUP). "We considered several options, such as wind energy or burning sawdust for power, but we quickly saw the advantages of solar energy," explains Mr. Visarut. "With electricity representing 15% of our total operational costs, solar energy enables us to reduce our expenses by up to a significant 5%," he continues.

Through a 20-year partnership agreement, WHAUP has just completed the installation of two solar farms at Wisewoods' premises, the first one on land with a capacity of 3.76 MW, and the second one as a floating unit with 1.23 MW, taking advantage of the plant's numerous ponds and water reservoirs. Under the terms of the agreement, Wisewoods provided its land and ponds, and committed to buy the electricity generated by the solar panels from WHAUP. In return, WHAUP provided free installation and will be responsible for maintenance throughout the 20-year contract period.

Operational since February 10 this year, the solar farms' total production of 4.99 MW is enough to supply the factory during the day, while at night, the company continues to buy electricity from the Provincial Electricity Authority (PEA). Mr. Visarut concluded:

*"Our collaboration with WHAUP has been a win-win situation for both parties. We foresee a bright outlook for the development of more solar energy projects in our region that is blessed with abundant sunshine."*



#### Contact Information:

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[www.wisewoods.co.th](http://www.wisewoods.co.th)



# NEWSCAST WHA GROUP

## WHAUP Shows Innovative Wastewater Treatment Service at Wang Chan Valley for EEC



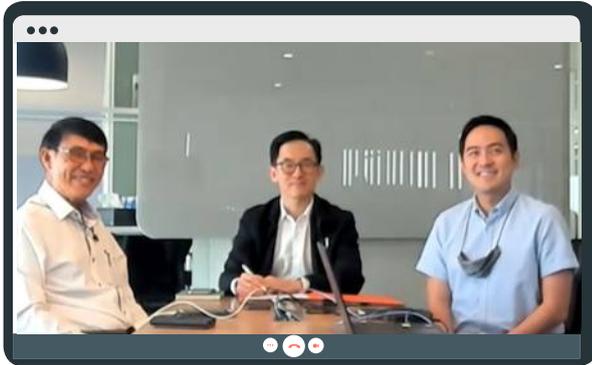
Ms. Jareeporn Jarukornsakul (top photo), Chairman of the Board of Directors of WHA Corporation PCL, and Dr. Niphon Bundechanan (left photo, right side), Chief Executive Officer of WHA Utilities and Power PLC (WHAUP) with Mr. Varanon Laosuwan (left side), WHAUP Director – Utilities Business Director, were present at the opening ceremony of the Intelligence Operations Center (IOC) at the Wang Chan Valley project for the Eastern Economic Corridor (EEC) at Wang Chan, Pa Yup Nai sub-district, Wang Chan district, Rayong. At the event, there was an exhibition displaying innovative sustainable wastewater treatment in the EECi project, a collaboration between WHAUP and PTT PLC, which is now under development and due to commence in early 2021. In the first phase, the project will treat a total of 600 CMD (cubic meters per day) of wastewater and will later expand its capacity to 1,200 CMD.

## WHAUP Welcomes Visiting Staff from ONEP to Reclamation Plant



Mr. Varanon Laosuwan, Director of Utilities Project Development of WHA Utilities and Power PLC (WHAUP), welcomed staff members from the Office of Natural Resources and Environmental Policy and Planning (ONEP) during a visit to the Reclamation Plant in WHA Eastern Seaboard Industrial Estate (Mab Ta Phut). The visitors received information on the impact of industrial water pollution in the Eastern Economic Corridor (EEC) and WHA's plans for sustainable community development and environmental conservation.

# WHAUP Signs MoU with Ban Chang Municipality for Wastewater Reclamation Project



**In the pictures:** Dr. Niphon Bundechanan (left photo, in center), CEO of WHA Utilities and Power PLC., and Mr. Suchin Pulhirun (right photo, on right), Mayor of Ban Chang Municipality, sign an MoU during the online meeting.

WHA Utilities and Power PLC (WHAUP) and the municipality of Ban Chang, Rayong province, recently signed a Memorandum of Understanding (MoU) to collaborate and share knowledge in wastewater management in general, and more specifically the use of recycled wastewater, also known as reclaimed wastewater.

Effective for two years, this MoU agreement is part of WHA Group's Clean Water for Planet CSR initiative, and Ban Chang Municipality's plan to embrace a 'Smart City' concept. Realizing the need for enhanced water system management, both parties aim to maximize the use of reclaimed water from Ban Chang communities by industrial operators in neighboring WHA industrial estates.

Mr. Suchin Pulhirun, Mayor of Ban Chang Municipality, declared: "We are very pleased to sign this MoU with WHA, as our city seeks to become a model for sustainable development in water management. We believe this will be a 'win-win' project that will benefit both parties and promote long-term environmental solutions for our community."

"With this MoU," Dr. Niphon Bundechanan, CEO of WHAUP, said, "We are looking forward to sharing our experience in wastewater management to Ban Chang Municipality, a socially-active district in the Eastern Economic Corridor (EEC). The treated wastewater will be converted into high-quality water that can be used by

industrial customers in WHA Group's industrial estates." He continued: "It will help us secure raw water resources in the EEC and contribute to solving the drought problems in the long term."

Ms. Jareeporn Jarukornsakul, Chairman and Group CEO of WHA Corporation PCL, added: "This MoU will support the development of the EEC. Together with Ban Chang Municipality, as well as other municipalities and partners, we aim to set the standards for sustainable and environment-friendly techniques and practices in water management and treatment," she explained.

"This is also a great opportunity to spread information to community members, from households to factories, on the importance of water conservation. This 'municipal wastewater to industrial user' concept is a good practice for sustainable development and can create a strong collaboration between locals and industry."

WHAUP offers value-added water products, such as wastewater reclamation and demineralized water, to industrial customers both in WHA industrial estates and non-WHA industrial estates, as well as other industrial land developers and municipalities. In 2020, the company invested THB 300 million (nearly USD 10 million) in two reclaimed water projects in WHA Eastern Industrial Estate (Map Ta Phut) and Eastern Seaboard Industrial Estate (Rayong).

## Advertise with Us

### WHA Billboards & LED Display

Billboard Locations: WHA Plaza 1, WHA ESIE 1

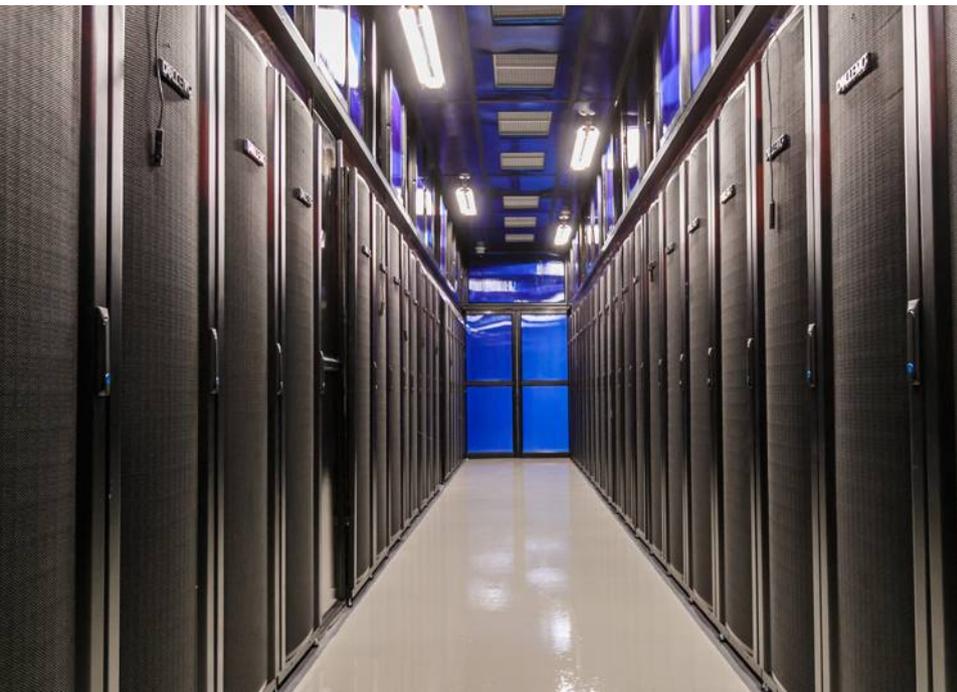
LED Display Locations : ESIE Office, WHA ESIE 2 Office, WHA Plaza 2, WHA Plaza 3

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## WHA Infonite and MFEC Sign Data Center Deal



WHA Digital, through WHA Infonite Company Limited – a subsidiary of WHA Group, Thailand’s leader in fully-integrated logistics, industrial estates, utilities and power, and digital platform – has announced a data center agreement with MFEC Public Company Limited (MFEC PCL), a premier IT service provider specializing in network computing and e-business in Thailand.

Under this new agreement, MFEC will initially rent WHA’s Premium Data Center for its Security Operating Center (SOC), with the possibility of increasing the number of racks in the near future.

“We are very pleased to start this partnership with MFEC,” declared Ms. Jareeporn Jarukornsakul, WHA Group Chairman and Group CEO. “Our Tier III premium data center, strategically located along Bangna-Trad and Vibhavadi-Rangsit roads, are the perfect match for MFEC’s specific requirements. In terms of safety, our data centers are equipped with their own generators, UPS, cooling and fire suppression systems. We also use renewable energy to help protect the environment,” she explained.

“This agreement will enable us to expand our business further and to offer the latest technologies and maximum security to our customers,” commented Mr. Siriwat Vongjarukorn, MFEC Chief Executive Officer. “WHA Infonite’s data centers are operated with international standards to ensure business continuity at all times,

a key element in our service offering to our local and international customers,” he added.

*“ In today’s digital era, data is one of the most valuable resources for any business. Continuous and safe access to digital infrastructure is almost as important as access to electricity and other utilities. ”*

*– Ms. Jareeporn Jarukornsakul,  
WHA Group Chairman and Group CEO*

“With this agreement, we are glad to contribute to MFEC’s business expansion through the use of WHA’s world-class data centers,” she added.

WHA Digital provides various managed services and digital solutions to serve its logistics and industrial clients, including FTTx, equipment rental, IT Outsourcing, VMS (video management service), United Communication (UC) with voice, video and data, email, website, firewall, security and storage, backup system, colocation and access control system. Customers can choose these services and solutions on a pay per use basis, according to their specific requirements.

WHA has a dedicated team of experts trained for equipment maintenance and data center management to ensure the best services and solutions 24 hours a day, seven days a week, year-long.

# TusPark WHA Hosts Pandemic Startup Webinar

TusPark WHA Webinar

**SURVIVING THE PANDEMIC  
AS A STARTUP**

DATE: JANUARY 29, 2021  
TIME: 14.00 - 15.20 (BKK TIME)  
PLATFORM: TENCENT VOOV MEETING



**Opening speech:**  
Francis Chang  
CEO, TusPark WHA

**Sharing Topics**

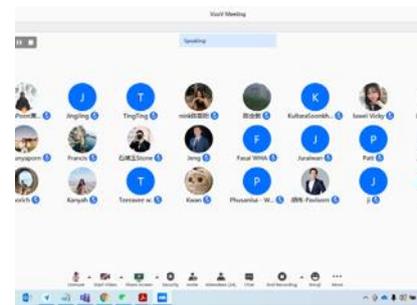
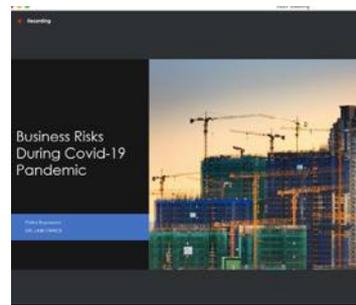
- Business risks to be concerned in COVID-19 situation
- Operational excellence through COVID-19 lockdown
- Face the challenge and plan for the future, advice to startups on human capital planning during the epidemic

**Patra Bupawon**  
Partner of DTL Law Office

**XUE Yafei**  
General Manager of TusStar Alberta; Director of International Cooperation of TusStar Shanghai

**GONG Yingjing**  
Entrepreneurial Mentor of TusKspace; Professor of Business School of Yuxi Normal University

TusPark WHA, Thailand's first Tuspark is an incubation center project jointly set up by TusHoldings, China's top ecosystem builder, and WHA Group. Recently hosting a webinar entitled *Surviving the Pandemic as a Startup* and with an opening speech from CEO Mr. Francis Chang, the online event gathered industry experts and successful entrepreneurs who shared their insights on business challenges and opportunities stemming from the COVID-19 pandemic. The useful webinar stressed the importance of adaptability to meet changing demands in the new normal.



## TusPark WHA

Innovation and Incubation Center

WORKING SPACE



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## Jalon Group Purchases Land and Lays Foundation Stone at WHA ESIE 2 for New Factory



**In the picture:** Ms. Ladda Rojanavilaivudh (center left), Vice President, Industrial Land and Building Customer Development, WHA Industrial Development PLC, congratulates Mr. Li Luopu (right), President, Jalon (Thailand) Co., Ltd. and Mr. Cao Hongliang (center right), Jalon Project Director, during the stone laying ceremony.

They signed a land purchase agreement for 13.6 rai with WHA Industrial Development and will use intelligent technology to produce molecular sieves and their derivatives on this site to offer better solutions to their clientele in the region.

Jalon (Thailand) Co., Ltd., specializing in the production of molecular sieves used in different industrial applications, held a foundation stone laying ceremony to kick-start the construction of its new manufacturing plant at WHA ESIE 2 in Chonburi province.

## WHA Inks Land Purchase Deal with Taje Stainless Steel



**In the picture:** Mr. Luo Changfu (center right), CEO & President, Taje Stainless Steel Products (Thailand), and Ms. Ladda Rojanavilaivudh (center left), Vice President, Industrial Land and Building Customer Development, WHA Industrial Development PLC, finalized the land purchase agreement with Taje Steel Executive Assistant Ms. Zhao Shirui (right) during the recent contract signing ceremony.

Taje Stainless Steel Products (Thailand) Co., Ltd., the leading stainless steel kitchen sink and sanitary ware manufacturer in Thailand, recently signed a contract with WHA Industrial Development to purchase a plot of land to build a new manufacturing facility at WHA ESIE 2 in Chonburi province. The construction of the new plant is in line with the company's strategy to increase its capacity to produce and export stainless steel products to the international market.

## Watsun Electrical Closes Land Deal to Build State-of-the Art Production Facility in WHA CIE 2



**In the picture:** Mr David Nardone (centre), Group Executive Industrial and International of WHA Industrial Development PLC, with Mr. Jackie Zhang (2nd right), Managing Director of Watsun Electrical Co., Ltd, Ms. Ladda Rojanavilavudh (2nd left), Vice President, Industrial Land and Buidling Customer Development of WHA Industrial Development PLC and other executives wit the purchase contract agreement.

Watsun Electrical Co., Ltd., an export-manufacturing enterprise and owner of China's Ningbo Watsun Electrical Co., Ltd specializing in electrical components, automotive parts, construction hardware and plastic products, recently signed a purchase contract for a plot of land at WHA CIE 2. Watsun's future manufacturing facility in Thailand's Eastern Economic Corridor will enable the company to maintain the high-quality standards of its products and fulfill the requirements of customers worldwide.

## China's Yinlei Electric (Thailand) Chooses WHA ESIE 2 for New Manufacturing Facility



China's Yinlei Electric, producer of zinc alloy parts, electronic and electrical products, recently signed a land purchase agreement with WHA Industrial Development for its new facility at WHA ESIE 2 in the EEC. Upon completion, the company's first factory in Thailand will produce high-quality and competitively priced electrical conduits and fittings, to be used by foreign and local companies in different industries.

The signing ceremony was held between Mr. Yang Jinxing (center right), President, Yinlei Electric, and Ms. Ladda Rojanavilaivudh (center left), Vice President, Industrial Land and Building Customer Development, WHA Industrial Development PLC, in the presence of other company executives.

## WHA Group Congratulates Volvo Cars Thailand for Expansive New Warehouse and Training Centre at WHA-KPN Mega Logistics Center



WHA Corporation executives Mr. Natthapatt Tanboon-ek (3rd left), CFO, and Mr. Chairin Netipiraphong (2nd left), Deputy Director - Business Development, congratulated Mr. Chris Wailes (3rd right), Managing Director of Volvo Car (Thailand) Ltd., on the inauguration of the carmaker's Central Distribution & Training Center located at the WHA-KPN Mega Logistics Center in Bangna-Trad. Also present during the event were Mr. Pattarapong Achapalasiri (2nd right), Head of Commercial Operations, and Mr. Thanomsak Santanaprasit (far right), Head of Business Development & Customer Experience, Volvo Cars (Thailand).

## CoorsTek Advanced Materials (Thailand) Breaks Ground for New Plant in WHA ESIE 4



**In the picture:** Ms. Mayuree Dabutr (right), Manager - Industrial Estate Operation, WHA Industrial Development PLC, congratulates Mr. Parin Mekabut (center), Managing Director of CoorsTek Advanced Materials (Thailand) Co., Ltd., during the recent groundbreaking event.

CoorsTek Advanced Materials (Thailand) Co., Ltd., a subsidiary of CoorsTek Inc, a US-based global leader in technical ceramics, recently held a groundbreaking ceremony to kick off construction for its new plant in WHA ESIE 4 in Rayong province. Strategically located in Thailand's EEC, the facility will provide CoorsTek with a strong hub in Southeast Asia to facilitate strategic growth and efficiency with customers in this region.

## Minh Dung Steel to Set Up Production Plant in WHA Industrial Zone 1 – Nghe An



**In the picture:** Ms. Nguyen Thi Bich Lien (center), General Director of WHA Industrial Zone Nghe An JSC, Ms. Dam Thi Bao Ngoc (3rd right), Director at Minh Dung – Nghe An Limited Company, and other executives attended the MOU signing ceremony.

Minh Dung – Nghe An Limited Company, a reputable supplier of lubricant and asphalt building materials, recently signed a Memorandum of Understanding (MOU) with WHA Industrial Zone Nghe An JSC to lease land for its new factory at WHA Industrial Zone 1 – Nghe An, Vietnam. This new plant will help the company expand their business in the region.

## Plastic Gia Nhat Finalizes Land Sublease Agreement with WHA Industrial Zone Nghe An JSC



**In the picture:** Mr. Li Deng Jun (centre right), General Director of Plastic Gia Nhat Vietnam Co., Ltd, with Ms. Nguyen Thi Bich Lien (center left), General Director of WHA Industrial Zone Nghe An JSC, during the contract signing ceremony, witnessed by Mr. Kampol Noramat (left), Senior Site Manager, WHA Industrial Zone Nghe An JSC, and Mr. Deng Zhen Yu (right), Production Manager, Plastic Gia Nhat Vietnam Co., Ltd.

Plastic Gia Nhat Vietnam Co., Ltd., a manufacturer of plastic components used for electronic devices, recently finalized the sublease agreement of land at WHA Industrial Zone 1 – Nghe An. The China-based company plans to build its manufacturing plant on this site with capacity of approximately 600 million pieces per annum.

## Goertek Signs Land Sublease Agreement and Celebrates Groundbreaking Ceremony for New Manufacturing Facility at WHA Industrial Zone 1 – Nghe An



**In the picture:** Mr. Nguyen Duc Trung (3rd left), Chairman of Nghe An PPC; Mr. Le Ngoc Hoa (3rd right), Vice Chairman of Nghe An PPC; Mr. Le Tien Tri (far right), Director of Dong Nam Nghe An Economic Zone Management Board; Ms. Nguyen Thi Bich Lien (2nd left), General Director of WHA Industrial Zone Nghe An JSC, Mr. Peter Su (2nd right), General Director of Goertek Precision Industry Vietnam Co., Ltd., and Mr. Jung Dae Yong (far left), General Director of Goertek Vina Co., Ltd. Bac Ninh, were present at the groundbreaking ceremony.

Goertek Precision Industry Vietnam Co., Ltd., part of Goertek Technology (Hong Kong) Co., Ltd., one of world's leading technology groups, recently held a groundbreaking ceremony to kick off construction of its new facility in WHA Industrial Zone 1 – Nghe An. Equipped with advanced

manufacturing capabilities, the future plant will enable the firm to ramp up production of its smart hardware and high-precision component products to fulfill the highest requirements of its clients worldwide.

## WHA Group Distributes Care Packs to Health Patients in Rayong

Ms. Sonya Baopoonthong, Corporate Affair Manager, WHA Industrial Development PLC, and the WHA team visited patients at their homes in the Tasit sub-district in Rayong, led by Mr. Boonsueb Pimpho, President of Tasit Subdistrict Administrative Organization. Ninety care packs with basic medicines and hygiene supplies were distributed to help the residents stay safe and healthy during these challenging times due to the COVID-19 pandemic. This annual outreach activity is part of the company's Mobile Medical Unit, a CSR initiative to promote health and well-being in the community.



## EIA Monitoring Committee for WHA Industrial Estates Visits Nong Nam Sai Vocational Training Center

The EIA Monitoring Committee for WHA ESIE 1, WHA CIE 2 and ESIE, consisting of WHA executives, local authority officers and community leaders, recently went to Ayutthaya province to observe sustainable livelihood projects at the Nong Nam Sai Vocational Training Center. The group met with local entrepreneurs who use locally-grown water hyacinth to create value-added handicraft products.



## WHA Vietnam Supports Activities of Vietnam–Thailand Friendship Association in Nghe An

WHA Industrial Zone Nghe An JSC participated in the annual celebration of Thailand National Day (designated as 5 December each year), organized by the Vietnam-Thailand Friendship Association in Nghe An.

During the speech, Mr. Kampol Noramat, Senior Site Manager of WHA Industrial Zone Nghe An JSC, said that Thailand and Vietnam enjoy geographical proximity, cultural similarities and a common sense of identity, creating favorable conditions for Thai companies such as WHA to develop business and integrate with local life. WHA pledged to support more activities that will strengthen the long-lasting relations and business partnerships of the two countries in the future.



WHA Industrial Zone JSC granted scholarships to children of Viet–Thai Association members facing difficulties, and WHA Vietnam donated VND 10 million to the Vietnam–Thailand Friendship Association in Nghe An for a series of meaningful activities in 2021.

## WHA Offers Scholarship Grants to Vietnam–Korea Industrial Technology College during Opening Day Ceremony

**In the picture:** During the opening ceremony, Ms. Nguyen Thi Bich Lien (left), General Director of WHA Industrial Zone Nghe An JSC, awarded scholarship grants to deserving students from disadvantaged backgrounds.

The Vietnam–Korea Industrial Technology College held the opening ceremony for the new 2020–2021 academic year, with the participation of Nghe An officials, executives of companies that provide training programs, school officials and incoming students.

WHA Industrial Zone Nghe An JSC affirms its commitment to support the Vietnam–Korea Industrial Technology College with more training programs for its students.



## Lunar New Year 2021: WHA Supports Warm Tet for the Poor Program

WHA Industrial Zone Nghe An Joint Stock Company, together with the Martyr Families Support Association in Nghe An province, distributed Tet gifts to indigent families in Nghi Thuan and Nghi Hung communes, Nghi Loc district, on the occasion of Lunar New Year 2021.

Representatives from the Martyr Families Support Association in Nghe An province and WHA Industrial Zone Nghe An JSC presented Tet gifts to families and seniors in single households in the communes. Mr. Luong, Head of Labor, Invalids & Social Affairs of Nghi Loc district, received a donation from WHA Industrial Nghe An JSC.



## WHA Sponsors Volleyball Tournament in Nghi Hung Commune



WHA Industrial Zone Nghe An JSC, in cooperation with the People's Committee of Nghi Hung commune, Nghi Loc district, organized a men's and women's volleyball tournament. This event was held to celebrate the awarding of a New Rural Certificate to Nghi Hung Commune.



Teams from six villages, consisting of six men's teams and six women's teams, competed in a round-robin tournament at the Nghi Hung Commune Cultural House. The top two teams in each group competed in the semi-finals and the finals.

The tournament ended with many beautiful memories, raising the spirit of sport in each village. WHA Industrial Zone Nghe An JSC will continue to accompany residents of Nghi Loc district in community-building activities in the near future.

## WHA Lends Support to Song Lam Nghe An Youth Football Team



With the desire to support young athletes from remote communities in Nghe An province and to contribute to the training and selection of future footballers, WHA Industrial Zone Nghe An JSC paid a visit to the Youth Football Club and presented a donation to the team members. WHA looks forward to supporting the Youth Football Club of Song Lam Nghe An into the future.

## WHA Helps Flood Victims in Bao Thang Commune, Ky Son District



Bao Thang Commune in Ky Son district, located nearly 30 km from National Route 7, covers an area of more than 8,035 hectares. Surrounded by mountains and forests on all four sides, it is composed of five villages with 392 households and a total of over 2,000 people, mainly belonging to the Kho Mu ethnic group. Among the poorest population in Nghe An province, many families, often with 4-5 children, were severely affected by the last series of storms in this remote mountain area.

As part of the company's CSR program in 2020, the WHA Industrial Zone Nghe An JSC team, along with representatives from Nghe An Provincial People's Committee and Dong Nam Economic Zone Management Board paid a visit to the residents of Bao Thang to offer aid to families affected by the floods. They also donated clothes to keep kindergarten and primary school children warm during the winter season.

WHA Industrial Zone Nghe An JSC team led by Mr. Kampol Noramat, Senior Site Manager, accompanied by representatives of Nghe An Provincial People's Committee and the Management Board of Dong Nam Economic Zone, presented donations in cash and kind worth VND 211 million to Bao Thang community members.



# WHA GROUP BOOSTS SOCIAL OUTREACH INITIATIVES TO END YEAR AND BUILD STRONGER COMMUNITIES, BETTER LIVES



The year 2020 was full of uncertainties and challenges for many individuals and businesses. The impact cannot be measured and the pandemic will have lasting effects for many years to come. Although the situation is yet to be fully resolved, with new COVID cases in different parts of the country, the new year has started with a renewed enthusiasm and fresh mindset to set new goals and the desire to help each other.

WHA Group has been working for many years with different organizations and local offices to engage in community relations that can help build a strong, productive society. During the month of December 2020, WHA Group continued to look after its neighboring communities through CSR initiatives that provide effective support to a large range of beneficiaries, especially the most vulnerable members. As a member of the community, the company dedicates efforts to initiating civic projects to improve the lives of the residents, address issues of relevance to the majority, and allow interaction and communication between employees and community members.



## ENHANCING EDUCATION



WHA's CSR program gives importance to education, which is the foundation of improving lives. From the earliest years, children should have access to schools that can gradually provide them with much-needed skills to help them find good jobs in the future.

This year, 63 deserving students from Rayong's Ban Khai district were awarded scholarships under WHA's Scholarship for Community program. WHA also delivered laptops and monitors to Ban Map Lum Bit School in Rayong's Ban Bueng district so children can learn how to use computers at an early age. Ceiling fans were donated to Ban Khaokin School in Sri Racha district of Chonburi province in order for schoolchildren to be more comfortable during lessons.

WHA brought joy to children in Wat Nern Tong Child Development Center in Chonburi by donating educational toys and other learning tools. These gifts are useful to develop the children's motor and problem-solving skills and teaches them about sharing. They are also good for nurturing their creativity and imagination.





In Si Racha province, WHA gave financial support to improve the landscape and surroundings of the Ban Rawoeng School, so the young students can have a cleaner and safer environment for learning, playing and doing physical activities. Having clean school grounds also spreads awareness of health and cleanliness and instills positive habits for the long term.

## HEALTH IS WEALTH

WHA has various programs that help provide adequate healthcare services to different communities. To provide the best service to individuals and families, it is necessary for health facilities and centers to have good staff, equipment and medicines.

Medical and dental equipment was purchased and delivered to the health centers of Nong Sua Chang and Tha Cham, both located in Nong Yai, Chonburi province, where community members of all ages have access to overall primary health care.

WHA, together with Si Racha's Bowin Police Station, provided funds to purchase medical supplies and equipment for Tha Wang Pha Hospital in Nan province.



For senior residents of Si Racha, Chonburi, a flu shot clinic was jointly organized by WHA at the Chaloe Phrakiat Princess Mother Health Center.

A donation from WHA was used to purchase computers for the Chaloe Phrakiat Ban Map Lam Bit Health Center in Ban Bueng district, Chonburi. The updated equipment will be used to store and manage health records of patients for more efficient patient care.

With better resources, WHA Group works to improve access to better health care treatment and services for all community members.



## SOCIETY AND THE ENVIRONMENT

It is important to feel safe at home, at school, at work or in the street. WHA funded the installation of CCTV systems at Bantajam School in Nong Yai district, Chonburi, to ensure the safety of schoolchildren and staff.

WHA Group held a series of road safety awareness activities to promote good driving practices during the holiday season. In cooperation with local traffic police, on-site talks were organized to emphasize the importance of safe and responsible driving. Banners about road accident prevention were also distributed to traffic police to make drivers aware of safety guidelines.



To preserve the environment, WHA financed a number of activities during the month. It funded the dredging of Si Racha's Map Pu canal to prevent flooding during the rainy season. Cameras were purchased for the Khao Khiao-Khao Chomphu Wildlife Sanctuary in Si Racha, Chonburi, to be able to observe and protect the different species of plants and animals in the area.

WHA is also committed to preserving cultural perspectives of the communities by helping keep their traditions and rituals alive. A donation from WHA Industrial Development to the Ban Map Lum Bit community helped make this year's traditional Buffalo Racing Festival a success, attracting townsfolk and visitors to Chonburi. To celebrate the New Year, WHA offered gifts to the residents of Pattaya's Seniors Club.

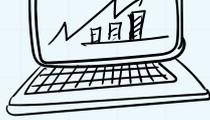
WHA realizes the importance of keeping the community together even during the most challenging times. The Group's CSR activities and initiatives remain balanced and focused, so that they embrace all aspects of life within society. Solidarity is shown by looking after the welfare of the most vulnerable members, as well as the well-being of the entire community.



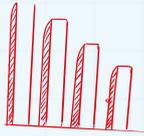
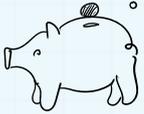
## COMMUNITY ASSISTANCE

To celebrate National Police Day, food packs were sent to Bowin Police Station, Sri Racha, Chonburi Province, to be distributed to underprivileged children in the neighborhood. Financial support was also donated to the Khlong Kiu Police Station in Chonburi, to support community volunteers who help maintain peace and order.





In addition, WHA also gave donations to several temples for the annual krathin robe-offering ceremony, which is an important part of Buddhist life. The Loi Krathong ceremony in Ban Khai district, Rayong, was also sponsored by WHA. This colorful event is an important cultural festival when people pay respect to the Goddess of Water for a year of abundant supply.



## HELPING SMALL BUSINESSES GROW



Kitchen equipment and appliances were purchased for the Tai Kod Community Enterprise Group in Ban Khai district, Rayong, to help local entrepreneurs enhance their production and generate more income from mushroom farming. Moreover, members of a small cottage industry that transforms water hyacinth into woven products such as bags, baskets, hampers and mats received a multi-level drying cabinet, to make it easier and faster to dry raw materials without having to worry about weather conditions.

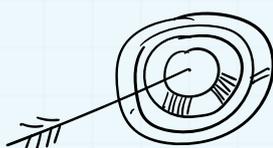


## GREENER ENVIRONMENT



To ensure that community members and visitors benefit from a greener environment, WHA participated in a tree-planting activity, and supported the dredging of the Ma Feung canal in Ban Khai district, Rayong. Sunn hemp and sunflowers were planted to make the roads look clean and beautiful. These beautiful yellow flowers are also shelter for birds and butterflies.

"WHA's outreach program aims to create fresh opportunities and open new doors, so community members feel connected and confident about their future. WHA gives back to society in ways that could have lasting effects on people's lives. Our efforts today can become big waves of change tomorrow."



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# 2021 Training Programs

WHA Training Center, Eastern Seaboard Industrial Estate (Rayong)  
January-December 2021

No.	Course	Time	*Course/ person (Baht)*	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
1	Operation Techniques of Forklift Truck	9:00-16:00	1,800	Fri, 22	Fri, 19	Fri, 26	Fri, 23	Fri, 21	Fri, 25	Fri, 23	Fri, 20	Fri, 24	Fri, 22	Fri, 19	Fri, 24
2	Health, Safety and Working Environment Committee	9:00-16:00	2,200	Tue-Wed 26-27		Tue-Wed 16-17		Tue-Wed 18-19		Tue-Wed 13-14		Tue-Wed 14-15		Tue-Wed 23-24	
3	Safety Officer : Supervisor Level	9:00-16:00	2,200		Tue-Wed 16-17		Tue-Wed 26-27		Tue-Wed 15-16		Tue-Wed 24-25		Tue-Wed 19-20		Tue-Wed 14-15
4	Safety Officer : Management Level	9:00-16:00	2,500						Wed-Thu 9-10					Tue-Wed 9-10	
5	Welfare Committee in the Workplace	9:00-16:00	2,200			Fri, 12						Fri, 10			
6	Accident Investigation Report Techniques	9:00-16:00	2,200					Fri, 7					Fri, 8		
7	General safety, health and environment in the workplace	9:00-16:00	2,200			Fri, 19						Fri, 3			
8	KYT (Kiken Yochi Training)	9:00-16:00	2,200					Fri, 28						Fri, 26	
9	Defensive Driving	9:00-16:00	2,200	Tue, 19						Tue, 20					
10	First Aid & CPR Course	9:00-16:00	1,600		Fri, 12			Fri, 14			Fri, 6			Fri, 5	
11	Writing training course techniques to request a course certification and expense approval according to skill development promotion ACT B.E.2545	9:00-16:00	2,200		Thu, 4						Fri, 27				
12	Staff Activity Techniques for HR	9:00-16:00	2,200			Thu, 4						Tue, 28			
13	7 Waste for cost reduction	9:00-16:00	2,200				Thu, 22						Thu, 28		
14	Proactive Working for Productivity Mindset	9:00-16:00	2,200					Thu, 13						Fri, 12	
15	Service mind for maid	9:00-16:00	2,200						Mon, 28						Fri, 17
16	Leadership Development	9:00-16:00	2,200	Thu, 28						Fri, 16					
17	7 Supervisor skills	9:00-16:00	2,200		Tue, 23						Tue, 17				
18	Excellent Supervisor	9:00-16:00	2,200			Tue, 23						Fri, 17			
19	Excellent Arts of Supervisory skills	9:00-16:00	2,200				Tue, 20						Tue, 5		
20	E.Q. for Great Supervisor	9:00-16:30	2,200					Mon, 10						Wed, 3	
21	Positive thinking for Supervisor	9:00-16:30	2,200						Fri, 18						Tue, 21
22	Communication skills for leaders	9:00-16:30	2,200		Tue, 9					Tue, 6					
23	Leadership for Leader	9:00-16:30	2,200			Tue, 9						Tue, 7			
24	Train the trainer	9:00-16:30	2,200					Tue, 11						Tue, 16	
25	Microsoft Excel 2016 : Basic Level	9:00-16:00	2,200	Thu, 21						Thu, 24					
26	Microsoft Excel 2016 : Intermediate Level	9:00-16:00	2,200		Thu, 8					Thu, 22				Thu, 18	
27	Microsoft Excel 2016 : Advanced Level	9:00-16:00	2,200			Thu, 25					Thu, 19				Thu, 23
28	Microsoft Power Point 2016 : Intermediate-Advanced	9:00-16:00	2,200				Thu, 22					Thu, 23			
29	Microsoft Word 2016 : Intermediate-Advanced	9:00-16:30	2,200					Thu, 20					Thu, 21		

- For more information, please contact WHA Training Center Tel: 092 690 9596, 089 099 7641
- Discount 10% for WHA Customers.
- Prices include handouts, coffee break and/or lunch but excludes VAT.
- This is withholding tax of 3% deductible.
- Please reserve the course 2 weeks in advance.
- Date and time is subjected to change, please call to confirm.



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