

## WHA GROUP Newsletter

#### November 2017, Vol 38 : No.2

#### In This Issue

In Remembrance of His Majesty	
King Bhumibol Adulyadej	2
EEC	4
Customer Showcase	6
Newscast WHA Group	7
Customer News	9
Social Contribution	10

### Isuzu Holds Grand Opening Ceremony at ESIE



Isuzu Motors Company (Thailand) Ltd., a subsidiary of Isuzu Motors Limited, a leading manufacturer of commercial vehicles and pickup trucks, recently held the grand opening ceremony for its knock-down facility at ESIE. Equipped with cutting-edge technology, this new plant will help the company reinforce its production capacity to meet the increasing demand for Isuzu vehicles in Thailand and other regions all over the world.

#### In the picture:

Mr. Masanori Katayama (center left), President and Representative Director of Isuzu Motors Ltd. , Mr. Takashi Kikuchi (center right), President of Isuzu Motors Company (Thailand) Ltd. , Mr. Kengo Baba (2nd left), President of Isuzu Global CV Engineering Center Co., Ltd., Mr. Yoichi Masuda (2nd right), President of Isuzu Motors International Operations (Thailand) Co., Ltd., Mr. Hiroaki Kobayashi (farleft), Managing Director of KDI Services & Technologies Co., Ltd., Mr. Tetsuhiko Irino (far right), President of Isuzu Motors Asia (Thailand) Co., Ltd.

### Japanese Delegation Visits Hemaraj Industrial Estates to Seek EEC Investment Opportunities

Marking 130 years of relations between Thailand and Japan, WHA Corporation PCL. welcomed a special delegation of over 100 Japanese investors who were in Thailand recently upon the invitation of the Royal Thai Government. With the goal of exploring investment opportunities in the Eastern Economic Corridor (EEC), the group visited ESIE and Hemaraj ESIE to see Hemaraj's integrated world class facilities.





In the picture: Mr. Vivat Jiratikarnsakul (center, right), Chief Operating Officer - Industrial and International, Ms. Ladda Rojanavilaivudh (2nd from right), Director - Industrial Land Customer Development, Ms. Siyaphas Chantachairoj (far right), Director - Corporate Marketing, and Ms. Anchalee Prasertchand (2nd from left), Director - Industrial Building Customer Development & International, Hemaraj welcomed the Japanese delegation led by Ms. Panudda Rungraungsri (center), Assistant to Governor, Industrial Estate Authority of Thailand.

### WHA Group Supports Thailand 4.0's Robotics and Automation Systems



WHA Corporation PCL., in conjunction with the Office of Industrial Economics, the Board of Investment of Thailand, the Eastern Economic Corridor Office, the Industrial Estate Authority of Thailand, Center of Robotics Excellence (CoRE) and the Federation of Thai Industries and other partners in the private sector,

signed a Memorandum of Understanding (MoU) to foster greater collaboration in robotics systems and automation in line with the government's Thailand 4.0 policy. Through this cooperation, they will work closely to improve Thailand's competitiveness in automation development and to enhance the growth of the robotics industry in the ASEAN region.

#### Present during the signing of the MoU were:

Mr. Uttama Savanayana (8th left), Minister of Industry, Dr. Kanit Sangsubhan (7th left), Secretary-General of Eastern Economic Corridor Office, Mr. Verapong Chaiperm (2nd left), Governor, Industrial Estate Authority of Thailand, Ms. Ajarin Pattanapanchai (10th left), Deputy Secretary General of the Board of Investment, Ms. Jareeporn Jarukornsakul (3rd left), Group CEO, WHA Corporation PCL. and Mr. Siriruj Chulakaratana (6th left), Director General, Office of Industrial Economics





In Remembrance of His Majesty the Late King Bhumibol Adulyadej (1927-2016)

In remembrance of His Majesty the late King Bhumibol Adulyadej, who, throughout His 70-year reign, displayed great compassion and empathy for all people in His Kingdom, we at WHA Corporation PCL. and its subsidiaries would like to express our profound sense of mourning for the loss of our beloved Monarch. During the one-year mourning period, we displayed the portrait of His Majesty the Late King at our headquarters, to enable WHA Group's management and staff to honor His memory and to pray for the repose of His soul.

WHA Group was granted permission to co-host Royal funeral rites for His Majesty the late King at Dusit Maha Prasat Throne at the Grand Palace on April 28, 2017, to show contemplation of the royal grace and as charity for the late Monarch. We also join the nation in honoring His Majesty the late King by planting yellow marigold flowers to bloom in time for the Royal Cremation on October 26, 2017.

Our beloved Monarch devoted His life to Thailand's development and worked tirelessly to improve the lives of His subjects throughout His long reign. WHA Group has learned to follow in His footsteps by organizing various CSR activities that improve the welfare and education of the Thai people. In addition, we have operated a constructed wetland project inspired by HM King Bhumibol's initiatives to treat wastewater biologically in Hemaraj's Industrial Estates.

To show our loyalty and gratitude towards His Majesty the Late King, WHA Group pledges to follow in His footsteps and carry on His royal legacies. We will adopt His philosophy and theories to our business practices to guide us towards sustainable growth.

In Loving Remembrance of H.M. King Bhumibol Adulyadej (1927-2016) WHA Corporation PCL. and its subsidiaries



### HIGHLIGHTS

### **EEC:** The New Revolutionary Dimension of Thai Industries

By Jareeporn Jarukornsakul

Group CEO, WHA Corporation PCL.

"The move to enact the Eastern Economic Corridor law will drive long-term development."

The government's intensive efforts to promote the Eastern Economic Corridor (EEC) project, with a budget of 1.5 Trillion Baht, reflects that Thailand's industry is at a critical juncture once again. This investment covers major infrastructure developments in Rayong, Chonburi and Chachoengsao provinces over the next 5 years (2017-2021).

Many people refer to the EEC as a 'springboard' of Thailand, but I see it as a '**skyrocket**' which will boost Thailand into becoming a 'leader' in ASEAN.

Thirty years ago, the Eastern Seaboard project drove the country's transition from an agricultural society to an industrial society. The transformation resulted in backbone industries from petro chemicals, electronics, to automotive and parts, which enabled Thailand to become a leading automotive manufacturer and exporter in Southeast Asia.

However, the long discontinuation of investments for mega projects, the lack of workforce development, and no new privileges for investors resulted in a loss of investment opportunities and competitiveness on the global stage.

As global industrial trends move towards Industry 4.0, Thailand inevitably faces the challenge of jumping into the new competition.

The interesting point is that the government seems to be on the right track by investing in EEC's New S-Curve model.

The aerospace industry is one of the highlighted industries, leveraging from higher air traffic growth, low-cost airline business growth and a rise of purchasing power in Asia — factors that help boost air travel. About one-third of global aircraft orders is expected to come from this region. Many global aerospace players agree that Thailand has a great potential of being an aerospace hub, thanks to its strategic location in Southeast Asia. However, Thailand must strengthen its capacity to go beyond just being a pass-through country.



Today, U-Tapao Airport International Airport is being developed to serve as the 'aircraft industrial hub' with the aim to welcome millions of passengers a year in the future. This development will also reinforce a wide range of industries in an integrated manner, including the manufacturing of aircraft parts and an aviation training center, a public-private partnership project in line with the cluster development policy for the aerospace industry in the region.

Moreover, automobile manufacturers in our industrial estates can evolve further into electric vehicle parts production and eventually inspire the development of the aerospace industry. With full support from the government, foreign investors' confidence will grow.

Since foreign investors are upbeat on investing in Thailand, the EEC is considered as a worthwhile opportunity for the country. All these positive signals are the result of the government's efforts to initiate mega projects, offer tax privileges and to enact the Eastern Economic Corridor law in favor of long-term development.



Yet there are some questions to be answered. "Can all these EEC-related initiatives be achieved?" "When would they start?" and "How sustainable are they?" Human resource development is also an essential factor since there will be a need to have enough skilled workers to meet growing demand in 10 industrial clusters.

After all, it is good that these projects are being done with the proactive contribution of the private sector, and not just the government, as in the past.

Everyone agrees that through our synergy, we will be able to further develop new industries to build a sustainable future for the nation.

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Thai Government Invites over 570 Japanese Investors to Explore EEC and 10 S-Curve Industries to Celebrate 130th Anniversary of Thai-Japanese Diplomatic Relations



In celebration of the 130th anniversary of Thailand-Japan diplomatic relations, the Thai government joined force with economic organizations in the public and private sectors in welcoming a delegation of over 570 highranking Japanese investors and government officials visiting Thailand. Both parties were making a historic move in economic relationship enhancement by jointly exploring trade and investment opportunities in the special one-day symposium on "Thailand 4.0 towards Connected Industries" and a visit to the Eastern Economic Corridor (EEC). A number of Memorandum of Understandings (MOUs) were signed during the visit to promote cooperation in trade and investment promotion as well as human resource development.

According to Deputy Prime Minister Dr. Somkid Jatusripitak, the Japanese mission showed strong interest in the Thailand 4.0 economic model, the Eastern Economic Corridor (EEC) project development and the 10 target industries, particularly in industries driven by advanced future technology.



**Courtesy Visit to Thai Prime Minister** 

As part of this celebration, Japan's Minister of Economic, Trade and Investment (METI) and the Japanese delegation had the opportunity to pay a courtesy visit to Thailand's Prime Minister General Prayuth Chan-ocha at the Government House on 11 September 2017.

During the courtesy visit, the Thai Prime Minister shared with Japanese mission Thailand 4.0 economic model and strategy in driving economic growth through the development of EEC and urged for both countries' collaboration in turning the area into a strategic business hub of the region.



**Strong Japanese Business Presence in Thailand** 

Dr. Somkid said that throughout the past 130 years the close relationship between Thailand and Japan had brought vast benefits in terms of economic and political development, trade cooperation, industrial development, investment activities and tourism.

He added that Japan remained the largest foreign investor in Thailand, accounting for 40 percent of total foreign investment. It is Thailand's second most important trade partner after China. In the first half of 2017 alone, Japan is the largest investor applying for promotional incentives through the Board of Investment (BOI), representing 55 percent of total foreign investment applications. In the first half of this year, Japanese investors applied for many large-scale projects, such as 19.54-billion-baht hybrid vehicle production, 15.18-billion-baht special polymer and chemical product manufacturing and 5-billion-baht vehicle production.

The strong relations between Thailand and Japan can also be seen from the high number of 1,748 companies that are members of Japanese Chamber of Commerce, Bangkok.

To further strengthen the relationship, more cooperation will be promoted, especially in the business and industrial sectors, both in breadth and depth. The government will back that up by enhancing confidence in economic potential that will lead to high level of cooperation in the future.

#### **130th Anniversary Celebration Activities**

Dr. Somkid said the Thai government led a group of economic ministers and executives from related organizations to visit Japan in June this year and discussed cooperation with the Japanese government and the business sector, including Keidanren or the Japan Federation of Economic Organizations.

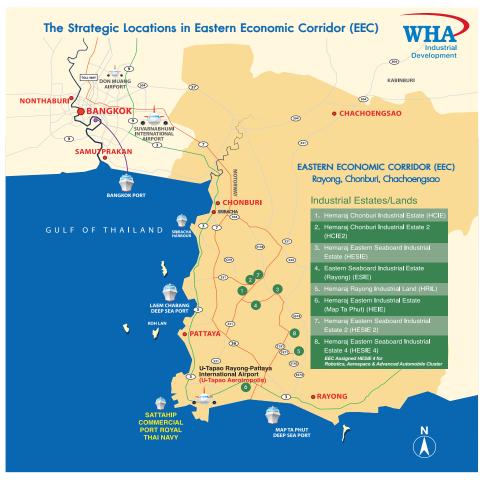
The mission resulted in significant progress in many projects and new MOUs for more cooperation, especially an MOU between Japan's Ministry of Economy, Trade and Investment (METI) and Thailand's Ministry of Industry in upgrading industrial capability, promoting SME development and supporting the development of the EEC in Thailand.

The June visit also led to this special 11-13 September Japanese delegation by Mr. Hiroshige Seko, Minister of Economy, Trade and Investment. The delegation included over 570 high-ranking executives from JETRO, Small & Medium Enterprises and Regional Innovation, JAPAN (SMRJ), Keidanren and private companies. The large number of



Japanese investors joining this mission marked a new milestone and emphasized Japanese investors' confidence in Thailand. The mission also cemented both countries' commitment to work hand in hand to promote economic development.

**Source:** Thai government invites over 570 Japanese investors to explore EEC and 10 S-Curve industries (2017, September 13), Biz Focus Industry. Retrieved from https://goo. gl/eu7GEz



### **CUSTOMER SHOWCASE**

### Kusumoto Chemicals (Thailand) Co., Ltd.

Blooming Innovation for the Future in Industrial and Commercial Additives he found Hemaraj's staff to be extremely responsive and skilled during consultations.

With a total area of approximately 8 rai, their Thai factory is highly automated, and a small



February 2017 marked the grand opening ceremony for Kusomoto Chemicals (Thailand) Co. Ltd, a subsidiary with main headquarters in Tokyo, at Hemaraj Eastern Seaboard Industrial Estate (HESIE). Their core business in Thailand includes manufacturing and distribution of additives, alongside dealing in commercial chemical products, and manufacturing and distribution of environmental testing equipment. The company celebrated its 90th year in business in 2016, with the Thai factory as their third production base overseas following China and India.

Their focus on the local market is the key aspiration behind setting up in Thailand. With around 60% intended for the Thai market, company president Mr. Keita Kusumoto explains that the advantages of local production, with procurement of raw materials locally and lower total costs, means reliance on imports from Japan is no longer needed. Quality control is also easier and customers can receive technical support and services attached to their Thai factory.

In deciding on HESIE as their site, many factors combined to Mr. Kusumoto's satisfaction, including the hillside location with no risk of flooding, being close to Laem Chabang port, the extensive highway network and convenience in transportation, and the area holding rich labor resources. Furthermore, number of capable employees produce products which are equal to those made in Japan in terms of quality and performance. Enough open space has been reserved, so they may expand production lines in future.

#### **Contact information**

Mr. Keita Kusumoto, President https://www.kusumoto.co.jp/eng/

#### Trancy Logistics (Thailand) Co., Ltd. Creating Harmony between Logistics and People, All over the World

Ranked highly in the logistics industry, Japan Transcity Corporation has had a strong presence in Thailand since 1990, when their local entity Trancy Logistics (Thailand) was set up. At the time, it was the early days of Japanese businesses expanding in Thailand and the company was among the first to recognize local logistics needs. Actively working across marine, air, domestic and cross-border transport and logistics centers, Thailand has been its strategic Southeast Asian base, as the hub of the manufacturing industry. Trancy's logistics centers deal with a wide range of commercial materials and goods, such as various types of automobile components, electric equipment and electronic devices. In March 2017, they opened a new center at Hemaraj Logistics Park 1 (HLP1), due to an increase in clients and transaction volumes. The company's managing director, Mr. Kenji Kawamura, noted that Hemaraj provided "empathetic consultation and a great deal of accurate and helpful information" regarding not only conditions of location, but also the logistics circumstances in the vicinity and customs, with precise correspondence supported by rich data.

The area overlaps with the Eastern Economic Corridor (EEC) route, which the Thai government is promoting with great focus with plans for infrastructure development. Trancy Logistics' presence in HLP1 is part of its strategic location, as all their logistics centres have been built for the best access to transportation and are located close to their customers' factories. The company's presence has strengthened over time in the region and they have also set up a representative office in Myanmar where growth is expected.



**Contact information** Mr. Kenji Kawamura, Managing Director http://www.trancy.co.jp/english/

## WHA Group

WHA Group Spearheads CEO Meeting on Industrial Robotics with Top Industry Ministry, BOI and EEC Officials



WHA Corporation PCL. recently headed a group of 30 CEOs from leading companies and potential investors of WHA and Hemaraj Industrial Estates in the Eastern Economic Corridor (EEC) to meet with Industry Minister Dr. Uttama Savanayana, and discuss "Driving Thailand's Economic Growth through Industrial Robotics and Automation".



Led by WHA Group CEO Ms. Jareeporn Jarukornsakul, the participants also had the opportunity to exchange ideas on EEC with Ms. Duangjai Asawachintajit, Secretary General, Board of Investment; Mr. Kanit Sangsubhan, EEC Office Secretary General, Mr. Siriruj Chulakaratana, Director General of Industrial Economics; and Mr. Somwang Boonrakcharoen, Executive Director, Thai-German Institute.

### BOI Paris Aerospace and Networking Event

Mr. Choowong Tangkoonsombati, Director of the Thailand Board of Investment (BOI) in Paris, led a delegation of automotive and aerospace executives from Spain, Italy, France and the UK



to attend SUBCON Thailand 2017. WHA Group, represented by Ms. Siyaphas Chantachairoj, Director - Corporate Marketing, welcomed the delegates to enable them to network and discuss business opportunities with Thai partners and suppliers.

### BOI Taipei Delegates Pay Visit to Hemaraj's Industrial Estates



Hemaraj's industrial estates, ESIE & Hemaraj ESIE, both located in Rayong province, recently received a visit from Taiwan's Board of Investment delegation. Ms. Ladda Rojanavilaivudh, Director-Industrial Land Customer Development, welcomed the group and provided a comprehensive tour of both estates with a visit to several factories. The executives also highlighted Hemaraj's competitive advantages in terms of strategic location, excellent infrastructure and outstanding service.

### WHA Group Co-Hosts BCCT for Supporting the Eastern Economic Corridor

WHA Corporation PCL., represented by Ms. Siyaphas Chantachairoj (3rd from left), Director - Corporate Marketing, was a main sponsor of the BCCT (British Chamber of Commerce Thailand) multi-chamber luncheon held recently in Bangkok. The keynote speaker, Mr. Verapong Chaiperm (4th from right), Governor of the Industrial Estate Authority of Thailand (IEAT), spoke on the topic 'Eastern Economic Corridor and Special Economic Zones: The New Investment Opportunity in Thailand'.



BOI Delegates Visit WHA Hemaraj Industrial Zone in Vietnam





A delegation of more than 60 Thai investors, accompanied by Mr. Chokedee Kaewsang, Deputy Secretary General of Thailand Board of Investment (BOI), visited the WHA Hemaraj Industrial Zone in Nghe An Province during a tour to Laos and Vietnam to observe logistics routes and study investment opportunities. Present during this visit were 30 Nghe An government officials and WHA executives led by Mr. Vivat Jiratikarnsakul, Chief Operation Officer – Industrial and International; Mr. Jakrit Chaisanit, Chief Operation Officer and Mr. Nguyen Huu Duc, General Director - WHA Hemaraj Cienco4 Nghe An JSC.

## WHA Group

WHA Group Welcomes American Media Delegation, Thai Deputy Consul General in New York and BOI



WHA Corporation PCL., recently welcomed a group of American journalists led by Ms. Suwanit Sombatpiboon (2nd left, front row), Thai Deputy Consul General in New York, and BOI officers. Ms. Siyaphas Chantachairoj (center, front row), Director - Corporate Marketing, provided them the state-of-the-art information and took them on a tour of Eastern Seaboard Industrial Estate (Rayong) and Hemaraj Eastern Seaboard Industrial Estate to show the world-class infrastructure, facilities and services offered to WHA's local and international customers in the Eastern Economic Corridor (EEC).

### Reaching Out to Taiwanese Investors in HESIE



Hemaraj welcomed representatives from the Taiwan External Trade Development Council (TAITRA), who visited Hemaraj Eastern Seaboard Industrial Estate to explore the opportunities offered by the automotive industry. Ms. Siyaphas Chantachairoj (center), Director - Corporate Marketing, gave the group a comprehensive tour and explained the company's future role in the Eastern Economic Corridor (EEC) development project.

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9th Annual WHA Hemaraj Labor Roundtable for Management 'Innovative Workforce 4.0 for EEC'



WHA Corporation PCL. recently held its 9th Annual Labor Roundtable for Management, with the theme 'Innovative Workforce 4.0 for the Eastern Economic Corridor (EEC)'. This year's guest speakers covered a wide range of topics such as driving the workforce, upgrading core competencies and developing strategies for the automotive industry. More than 100 participants attended, with representatives from many leading automotive companies.

In the picture (left to right):

Mr. Preeprem Malasitt, Advisor, Hemaraj Land And Development PLC.

Mr. Vacharapong Mukcherd, Automotive Human Resource Development Academy, Department of Skill Development, Ministry of Labour

Mr. Chaiya Thongrattana, Site Director of Advance Manufacturing Engineering Department, Western Digital (Thailand)

Mr. David Nardone, Group Executive Industrial and International, Hemaraj Land And Development PLC.

Mr. Somwang Boonrakcharoen, President, Thai-German Institute

Dr. Banpot Horbunluekit, PhD, Policy Fellow, National Science Technology and Innovation Policy Office (STI)

Ms. Siyaphas Chantachairoj, Director - Corporate Marketing, WHA Corporation PCL.

### WHA Group Welcomes Bhutan's Ministry of Economic Affairs



WHA Corporation PCL., led by Ms. Siyaphas Chantachairoj (center), Director - Corporate Marketing, welcomed 15 government officials from Bhutan's Ministry of Economic Affairs who attended a training program at the Bangkok School of Management (BSM). The group visited Eastern Seaboard Industrial Estate (Rayong) and Hemaraj Eastern Seaboard Industrial Estate located in the Eastern Economic Corridor (EEC) to get first-hand knowledge on international business operations, industrial environments and management practices.

Eastern Seaboard Industrial Estate Garners 2017 Eco-Champion Award



At the Eco Innovation Forum 2017, Eastern Seaboard Industrial Estate (ESIE) received the award for Eco Industrial Town in C-3 Level in the Eco-Champion category. Mr. Tanin Subboonrueng, Vice President-Industrial Estate Operations and Maintenance, Hemaraj and Mr. Thanakrit Phothong, Technician Level 8, accepted the plaque and certificate on behalf of ESIE (Rayong), from Mr. Somchai Harnhiran, Permanent Secretary of Ministry of Industry.

ESIE was recognized for its impactful role in developing eco-industrial towns, with greater awareness of environmental conservation and safety standards, in line with the government's Industry 4.0 and Eastern Economic Corridor (EEC) projects.

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### **Customer NEWS**

### Grand Opening Ceremony for GENTOS (Thailand) Factory in Hemaraj CIE 2



GENTOS (Thailand), a subsidiary of Japan's GENTOS Co., Ltd., recently held the grand opening ceremony of its new plant at Hemaraj CIE 2. Equipped with cutting-edge technology, the new facility will help expand the company's production of LED lighting products to serve growing client demand in the region.

#### In the picture:

Mr. Keita Koshiba (center, seated), President of GENTOS (Thailand), led the opening ceremony of the GENTOS factory located in Hemaraj CIE 2. Hemaraj executives Ms. Ladda Rojanavilaivudh (2nd left, back row), Director - Industrial Land Customer Development, Hemaraj, and Ms. Natatan Junthong (2nd left, seated), Senior Manager, Industrial Land Customer Development, were at the event to extend their warm congratulations.

### ZF Lemforder (Thailand)

### Celebrates 15th Anniversary



ZF Lemforder (Thailand), a subsidiary of the well-respected German auto parts maker, recently celebrated its 15th anniversary in the presence of company executives, clients and business partners. Since 2002, the company has been manufacturing high-quality chassis components, complete axle systems and other auto parts for its key customers in the region.

#### In the picture:

Mr. Vivat Jiratikarnsakul (center), Chief Operating Officer - Industrial and International, Hemaraj, congratulates Mr. Michael Guempel (left), Head of Region Southeast Asia, India and the Pacific, BU Chassis System, and Mr. Carlos Delich (right), Head of Business Unit, Chassis System, during the milestone celebration. The ZF Lemforder manufacturing facility is located in ESIE.

### MAX Holds Pilot Piling Ceremony for Expansion in Hemaraj ESIE



MAX (Thailand) Co., Ltd., recently held a pilot piling ceremony for its second manufacturing plant in Chonburi province. This coming world-class facility will be an extension of its current production base also located at Hemaraj ESIE. Japan-based MAX is a distinguished manufacturer of top-quality office products known worldwide for high-quality performance and user-friendly features and designs.

In the picture (from left to right):

Mr. Isara Ngiewchaiyaphum, General Manager, MAX (Thailand) Co., Ltd.

Mr. Hideyuki Ishii, Managing Director, MAX (Thailand) Co., Ltd.

Mr. Mitsuhiro Shiozawa, Senior Manager, Purchasing Department, MAX Co., Ltd.

Mr. Takehisa Muraki, Managing Director, Thai Takasago Co., Ltd.

Mr. Koichi Higuchi, Chief Operating Officer, MAX Co., Ltd.

Mr. Toshihiro Mitsui, Executive Officer, Takasago Thermal Engineering Co., Ltd. Mr. Anan Sriburapapirom, Director, Office of Eastern Seaboard Industrial Estate (Rayong) (IEAT)

Mr. Kampol Noramat, Senior Site Superintendant, Hemaraj ESIE

Mr. Masakazu Matsuzaki, Senior Technical Manager, Thai Takasago Co., Ltd.

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### Tayih Lun An Holds Foundation Piling Ceremony for 2nd Site at Hemaraj CIE



Following the success of its first production plant which opened three years ago, Tayih Lun An (Thailand) Co., Ltd., a Taiwan-based manufacturer and supplier of automotive exterior accessories, recently held the foundation piling ceremony at the site of its second manufacturing facility at Hemaraj CIE. This strategic investment will enable Tayih Lun An to increase its production further and exploit emerging opportunities both locally and internationally.

In the picture: Ms. Rungruethai Kittipinyochai, Assistant Director - Industrial Land Customer Development of Hemaraj Land And Development PLC., hands over a bouquet to Mr. Yang Chih Yuan, President of Tayih Lun An, during the pilot piling ceremony of its new factory.

### Brink Towing Systems Finalizes Ready-Built Factory Lease in ESIE

Brink Towing Systems (Thailand), a subsidiary of the Brink Group of the Netherlands, a global market leader of automotive towing systems, recently signed a lease contract for a ready-built factory at ESIE. The new manufacturing facility in

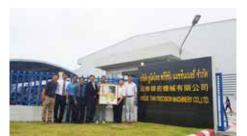
### **Customer NEWS**

Rayong will serve as the company's production base in Thailand to support growing demand from the automotive industry in the region.



In the picture: Mr. David Nardone (center left), Group Executive Industrial and International, Hemaraj Land And Development PLC., hands over the signed lease contract to Mr. Herman Rikken (center right), Managing Director of Brink Towing Systems.

### Grand Opening of Unique Thai Precision Machinery Factory Extension in Hemaraj CIE 2



A leading manufacturer of valves components from Taiwan, Unique Thai Precision Machinery Co., Ltd. inaugurated a new facility, which will serve as the extension of its existing plant located at Hemaraj CIE 2. This new 15-rai site, equipped with the latest technology, will enable Unique Thai Precision to better serve its rapidly-growing customer base in China, Europe, Canada and the US.

In the picture: Mr. Apisak Kamwan (center), Assistant Director - Industrial Land Customer Development, Hemaraj Land And Development PLC., hands over a portrait of His Majesty the late King Bhumiphol Adulyadej to the management and staff of Unique Thai Precision Machinery, led by its President, Mr. Jen Li Lin (left).

### **Social Contribution**

### WHA Group's Education Support Program



WHA Hemaraj recently made its annual contribution to 51 schools and 18 child development centers around the Hemaraj Industrial Estates. This donation will benefit over 18,000 students by enhancing the quality of their education experience. Ms. Jareeporn Jarukornsakul (center), WHA Group Chief Executive Officer and Ms. Siyaphas Chantachairoj (4th right), Director - Corporate Marketing of WHA Corporation PCL. and other executives, were present to distribute schoolbags, notebooks, sports equipment and other educational materials to the school children.

### **Social Contribution**

### WHA Group Offers Donation to Flood Victims in the North and Northeast



Ms. Jareeporn Jarukornsakul (3rd left), Group Chief Executive Officer of WHA Corporation PCL., recently handed over a donation cheque of 500,000 THB to help flood-affected victims in northern and northeastern provinces of Thailand during a special broadcast called 'Pracharat Ruamjai, under H.M. the King's Graciousness' at Government House. The donation was received by Ms. Hirunya Suchinai, former Secretary-General of the Board of Investment of Thailand (BOI). Also in the picture were Ms. Siyaphas Chantachairoj (3rd right), Director - Corporate Marketing, and Ms. Ladda Rojanavilaivudh (2nd right), Director - Industrial Land Customer Development, along with other company executives.

### Clean Water for Planet Project at Khlong Bang Kasi School in Samut Prakan



WHA Corporation PCL., led by Ms. Jareeporn Jarukornsakul, Group Chief Executive Officer, together with the BSY Group, recently built a school library at the Khlong Bang Kasi School in Samut Prakan province and donated books to enhance the children's knowledge. In addition, a grease filter system to treat waste water was also installed in the campus. This program is part of WHA Group's Corporate Social Responsibility 'Clean Water for the Planet' to demonstrate its commitment and raise awareness amongst young people on the importance of preserving water and other natural resources.

### English Camp 2017 for Teachers nearby Hemaraj's Industrial Estates



Hemaraj, in collaboration with the American Chamber of Commerce in Thailand Foundation, recently held English Camp 2017 at the Hemaraj Training Center. This activity, held for the fifth consecutive year, was part of the Train the Trainers Program under the Adopt-a-School project which aims to enhance English language skills of 66 teachers from primary and secondary schools located near Hemaraj industrial estates in Rayong and Chonburi provinces. The workshop was conducted by Mr. Daniel Corrigan, Executive Director of English Solutions.

In the picture: Ms. Siyaphas Chantachairoj (front row, center left), Director - Corporate Marketing, WHA Corporation PCL. and Mr. Daniel Corrigan (front row, center right), Executive Director, English Solutions, with teachers from primary and secondary schools in Chonburi and Rayong.

### WHA Group Sponsors Pluak Daeng Rayong United FC



WHA Hemaraj demonstrated its support for the Pluak Daeng Rayong United FC team by handing over a cheque for 500,000 THB. This sum will be used to prepare the team for the 2017 AIS League Division 2 and to promote sports among the youth. This is in line with WHA's policy to help build strong sustainable communities in the eastern seaboard region.

### WHA Group Supports Science Program to Students

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WHA Corporation PCL. joined hands with Thansettakij newspaper to contribute educational supplies and Eureka, a science learning program, to schools in Rayong, Chonburi and Trad provinces. WHA Group team, led by Ms. Siyaphas Chantachairoj (5th left), Director - Corporate Marketing, participated in this CSR activity that continues the legacy of King Rama IX to empower rural communities through education.

### **Social Contribution**

### WHA Group Sponsors Bicycle Race to Inspire the Youth



Hemaraj supports the 2017 Bicycle Race recently held by the Pluak Daeng Sub-district Administrative Organization in Rayong. The 46-kilometer race was held to promote a healthy lifestyle and to encourage outdoor physical activities among community members.

### WHA Group Backs Responsible Garbage Recycling to Save the Environment



Hemaraj donated during 'Thod Pha Pa', a fundraising activity hosted by the Division of Public Health and Environment at the Khlong Kiew sub-district in Chonburi province, located close to HESIE 2. This successful campaign to eliminate disease-carrying insects through responsible garbage recycling, also aimed to raise environmental awareness among community members.

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WHA Group Donates 500,000 THB to Pluak Daeng Sub-district Administrative Organization



Mr. Sunya Baopoonthong, Hemaraj Corporate Affairs Manager, as a representative of WHA Corporation PCL. hands over a cheque to the amount of 500,000 THB to support the projects and programs of Pluak Daeng Sub-district Administrative Organization and to enhance its services to the community.

### WHA Group Sponsors "Sweet Pineapple Day" in Rayong



Hemaraj recently sponsored the 14th Sweet Pineapple Day at Pluak Daeng District in Rayong. To help promote locally-grown produce such as pineapple, jackfruit, cassava and organic vegetables, a donation was handed over by Hemaraj officials to the district administrative office representatives.

### WHA Group Lends Support to Buffalo Racing Festival



Mr. Sunya Baopoonthong, Hemaraj Corporate Affairs Manager, supports the Khlong Kiew Sub-district Administrative Organization in Chonburi's Ban Bueng district. This donation will be used for the famous buffalo racing festival that celebrates the importance of this hard-working animal to rural communities.

### WHA Group Supports First-Aid Kits to Paewyaengtai Buddhist Association



Paewyaengtai Buddhist Association Sri Racha in Chonburi received a cheque from Mr. Sunya Baopoonthong (center), Hemaraj Corporate Affairs Manager. The aim of the donation is to support first responders and rescue workers with necessary materials in case of emergencies and to provide a safe environment for people within the community.

### WHA Group Provides First Aid Kits to Sillatham Samakhom Rescue Foundation



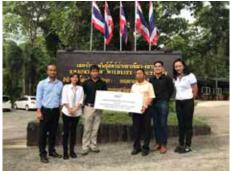


Mr. Sunya Baopoonthong (5th left), Hemaraj Corporate Affairs Manager, delivered first aid kits to Sillatham Samakhom Rescue Foundation in Ban Beung, Chonburi province, to be used by first responders and rescue workers in emergency situations. This project is in line with WHA Group's mission to provide a safe environment for people within the community.

### WHA Group Donates Emergency Equipment Set to Nong Sua Chang Rescue Foundation



Mr. Sunya Baopoonthong (6th left), Hemaraj Corporate Affairs Manager, hands over life rescue equipment including a hydraulic spreader and cutter, and an automated external defibrillator to the Nong Sua Chang Rescue Foundation in Nong Yai district, Chonburi. This contribution to the community will enhance the capacity of emergency response teams to save lives.



Mr. Sunya Baopoonthong (center right), Hemaraj Corporate Affairs Manager, donated money on behalf of WHA Group for the purchase of a surveillance camera system to be used in Khao Kheow - Khao Chompoo Wildlife Sanctuary. This donation aims to support forest and wildlife conservation activities to help maintain biological diversity.

### WHA Group Plants Trees to Celebrate Her Majesty Queen Sirikit's 85th Anniversary



The management and staff of WHA Group gave 800 trees to the Department of Rural Roads 3 and Nong Sua Chang Sub-district Administrative Organization to be planted on the occasion of Her Majesty Queen Sirikit's 85th birthday. The trees are located along the roads of Ban Tajam, Nong Yai district in Chonburi province.

### WHA Group Sponsors Anti-Drug Football Match

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WHA Group, represented by Mr. Sunya Baopoonthong (center left), Hemaraj Corporate Affairs Manager, sponsored the 16th Anti-Drug Football Tournament for the Chao Praya Cup in Pluak Daeng, Rayong province. This CSR initiative aims to encourage youth in rural areas to engage in sports, promote a healthy lifestyle, and build a sense of community and camaraderie.

### WHA Group Teams Up with Thansettakij to Distribute Educational Materials

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WHA Corporation PCL. joined hands with Thansettakij newspaper to donate a range of educational materials including science learning program *Eureka* to 8 schools in the North Eastern provinces. The donation ceremony, held in Udon Thani province, was led by Ms. Siyaphas Chantachairoj, WHA Group, Director - Corporate Marketing. This CSR activity aims to continue the advocacy of King Rama IX to focus on education to enrich communities and enhance lives.

### **Social Contribution**

### WHA Group's donations to Schools to Improve Facilities and Children's Outcomes



WHA Group's ongoing commitment to corporate social responsibility (CSR) saw donations, along with useful and practical items, distributed across many schools and projects throughout Thailand. Mr. Sunya Baopoonthong, Hemaraj Corporate Affairs Manager, is pleased to travel and represent WHA Group in this capacity when meeting with diverse communities and partners in contributions. At Wat Nern Tong Child Development Center in Chonburi province, Mr. Sunya handed over a donation to help pre-school children learn, grow and develop to their full potential.

WHA Hemaraj recently provided a donation to Khao Klong Song School in Rayong as part of its CSR program. This donation will be used to purchase educational materials that will support learning and increase success, so youth can have more opportunities to achieve their goals in the future.



Maenamkoo School in Pluak Daeng, Rayong, received a donation to assist in renovations of housing units for teachers. This project aims to improve the living conditions and uplift the quality of life of local school teachers who are key for the country's development.

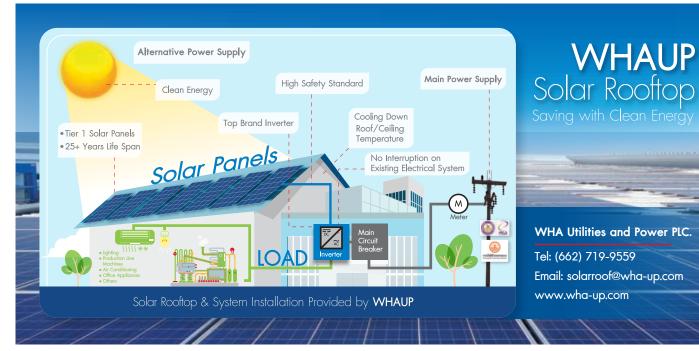
Students at Ban Surasak School in Chonburi province will have new stainless steel lunch tables courtesy of Hemaraj. Ms. Kanokrak Suwan, Principal of Ban Surasak School, recently received a donation, which will be used for the improvement of canteen facilities. In the Khao Khan Song sub-district of Chonburi, a fence will be built around the campus of Ban Rawoeng School, to improve security, protect the school from floods during the rainy season, and enhance its appearance. WHA Group contributes in donations towards this project.

Improving indoor ventilation for children is the aim of a donation to Khaokansong Child Development Center near Hemaraj Eastern Seaboard Industrial Estate (HESIE) in Chonburi province. With money towards installing electric fans, the Centre hopes the improved conditions can enhance both children's health and performance.



Close to Hemaraj CIE 2 in Chonburi province, Baan Pansadejnok received 10 new canteen tables and benches. This donation aims to improve the school canteen's facilities and create a clean, safe and healthy environment for all students.

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### Training Programs Hemaraj Industrial Skill Cooperation Academy : HISCA (November 2017 - August 2018)

10 Mathe No. </th <th>ลำดับ</th> <th>หลักสูตร</th> <th>ราคาหลักสูทร (บาท) Customer Fee (Baht)</th> <th>จำนวนคนต่อรุ่น Participants</th> <th>W.U.</th> <th>ଚ.ନ.</th> <th>IJ.A.</th> <th>ስ.ሠ.</th> <th>มี.ค.</th> <th>IJJ.8.</th> <th>W.A.</th> <th>J.IJ.</th> <th>ก.ค.</th> <th>ส.ค.</th> <th>หลักสูตรโคย Module by</th> <th>สถานที่</th>	ลำดับ	หลักสูตร	ราคาหลักสูทร (บาท) Customer Fee (Baht)	จำนวนคนต่อรุ่น Participants	W.U.	ଚ.ନ.	IJ.A.	ስ.ሠ.	มี.ค.	IJJ.8.	W.A.	J.IJ.	ก.ค.	ส.ค.	หลักสูตรโคย Module by	สถานที่
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29   Mobile Hydraulic   Free   20   20   10   10   12   Development 17, Rayong     30   Auto CAD 2D   Free   20   26-28   2   6   20   Development 17, Rayong     31   Auto CAD 2D   Free   20   6-8   20   20-22   0   0   ESIE Plaza 1     32   Auto CAD 3D   Free   20   20-22   0   0   0   ESIE Plaza 1     33   Auto CAD 3D   Free   20   0   6-8   0   0   0   ESIE Plaza 1     34   Auto CAD Electrical   Free   20   0   6-8   0   0   0   ESIE Plaza 1     35   Basic Microsoft Ofce   Free   20   0   0   0   0   0   0   ESIE Plaza 1     0evelopment 17, Rayong   0 <t< td=""><td>28</td><td>Basic Hydraulic</td><td>Free</td><td>20</td><td></td><td></td><td></td><td></td><td></td><td></td><td>15-17</td><td></td><td></td><td></td><td></td><td>•</td></t<>	28	Basic Hydraulic	Free	20							15-17					•
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Hemaraj Industrial Skills Cooperation Academy (HISCA)



Call to Apply Now 2 038 955282

### โปรแกรมฟึกอบรม (Training Program)

#### ศูนย์ฟีกอบรมเหมราช นิคมฯอีสเทิร์นซีบอร์ด (ระยอง) Hemaraj Training Center , Eastern Seaboard Industrial Estate (Rayong) ประจำเดือนมกราคม-ธันวาคม พ.ศ.2561 (January-December Y2018)

No.	Course	Time	No. of Participant	Course/ person (Baht)	Jan'18	Feb'18	Mar'18	Apr'18	May'18	Jun'18	Jul'18	Aug'18	Sep'18	Oct'18	Nov'18	Dec'18
1	การขับรก Forklift อย่างถูกวิธีและปลอดภัย Operation Technique of Forklift Truck	9:00-16:00	30	1,800.00	Fri,19	Fri,16	Fri,16	Fri,20	Fri,18	Fri,15	Fri,13	Fri,17	Fri,14	Fri,19	Fri,16	Fri,21
2	คณะกรรมการความปลอดภัยอาชีวอนามัย และสภาพแวดล้อมในการทำงาน Health, Safety and Working Environment Committee (คปอ.)	9:00-16:00	40	2,300.00	Tue-Wed 16-17		Tue-Wed 13-14		Tue-Wed 15-16		Tue-Wed 10-11		Tue-Wed 11-12		Tue-Wed 13-14	
3	เจ้าทน้าที่ความปลอดกัยในการทำงานระคับ ห้วทน้า งาน SAFETY OFFICER : SUPERVISOR LEVEL	9:00-16:00	40	2,300.00		Tue-Wed 13-14		Tue-Wed 9-10		Tue-Wed 12-13		Tue-Wed 7-8		Tue-Wed 16-17		Tue-Wed 18-19
4	เจ้าหน้าที่ความปลอดภัยในการทำงานระดับ บริหาร SAFETY OFFICER : MANAGEMENT LEVEL	9:00-16:00	40	2,500.00			Tue-Wed 6-7				Tue-Wed 3-4				Tue-Wed 6-7	
5	การปฐมพยาบาลเบื้องต้นและการช่วยฟื้นคืนชีพ First Aid & CPR Course	9:00-16:00	30	1,600.00			Mon,12			Mon,4			Mon,10			Wed,12
6	การเมัฒนากาวะพู้นำ Leadership Development	9:00-16:00	30	2,000.00	Tue,23						Wed,18					
7	7 ทักษะสำหรับหัวหน้างาน (7 Supervisor skill) สำหรับหัวหน้างานไหม่และหัวหน้างานในระดับต้น	9:00-16:00	30	2,000.00		Tue,20						Wed,15				
8	สุดยอดทั่วทน้างาน (Excellent Supervisor) สำหรับหัวหน้างานตั้งแต่ระดับกลางขึ้นไป	9:00-16:00	30	2,000.00			Tue,20						Wed,19			
9	สุดยอดศิลปการบังคับบัญชาระดับ 5 ดาว Excellent Arts of Supervisory skill	9:00-16:00	30	2,000.00					Thu,24					Thu,11		
10	เป็น"ทั่วท <sub>ี่</sub> น้างาน"อย่างไรใท้ได้ใจผู้ร่วมงาน E.Q. for Great Supervisor	9:00-16:00	30	2,000.00						Tue,19					Fri,9	
11	การสร้างกาวะพู้นำในการเป็นทั่วทน้างาน (Leadership for Leader)	9:00-16:30	30	2,000.00				Wed,4			Mon,16			Mon,15		Mon,17
12	ทักษะการสื่อสารสำหรับหัวหน้างาน (Communication skill for leader)	9:00-16:30	30	2,000.00			Mon,19			Thu,7			Mon,17		Mon,12	
13	เทคนิคการเป็นวิทยากรมืออาชีพ Train the trainer	9:00-16:30	30	2,000.00		Wed,7			Mon,4			Fri,10				
14	Microsoft Excel2013-2016 : Basic level	9:00-16:00	15	2,000.00	Fri,26					Mon,18						
15	Microsoft Excel2013-2016 :Intermediate level	9:00-16:00	15	2,000.00		Mon,12					Fri,20				Fri,23	
16	Microsoft Excel2013-2016 :Advanced level	9:00-16:00	15	2,000.00			Fri,24					Fri,24				Fri,14
17	Microsoft PowerPoint2013-2016 :Intermediate-Advance	9:00-16:00	15	2,000.00				Mon,23					Fri,21			
18	Microsoft Word2013-2016 :Intermediate- Advance	9:00-16:30	15	2,000.00					Fri,11					Fri,12		

\*\* ติดต่อสอบถามรายละเอียดเพิ่มเติมได้ที่คุณวรรณา :ศูนย์ฟิกอบรมเทมราช โทร. 0 3895 5263. 0 3895 5282-3. 0 3301 7224-6 แฟกซ์ 0 3301 7223 E-mail : wannaw@hemaraj.com

\*\* สนใจเข้าร่วมอบรม กรุณาส่งใบสมัครล่วงหน้าอย่างน้อย 2 สัปดาห์ ก่อนถึงวันจัดอบรม-ของแต่ละหลักสูตร

\*\* วัน เวลาในการจัดอบรมอาจมีการเปลี่ยนแปลงบ้างตามความเหมาะสม

\*\*Please contact Khun Wanna for more information at Hemaraj Training Center; Tel: 0 3895 5263, 0 3895 5282-3, 0 3301 7224-6 Fax: 0 3301 7223 E-mail: wannaw@hemaraj.com

\*\*To apply for training, please submit a completed application form at least 2 weeks prior the date of training course.

\*\* The schedule may be subject to change as appropriate.

### โปรแกรมฝึกอบรมจากภายนอก

สถานที่จัดอบรม : ศูนย์ฟิกอบรมเทมราช นิคมฯอีสเทิร์นซีบอร์ด(ระยอง) Hemaraj Training Center , Eastern Seaboard Industrial Estate (Rayong) ประจำเดือนมกราคม-ธันวาคม พ.ศ.2561 (January-December Y2018)

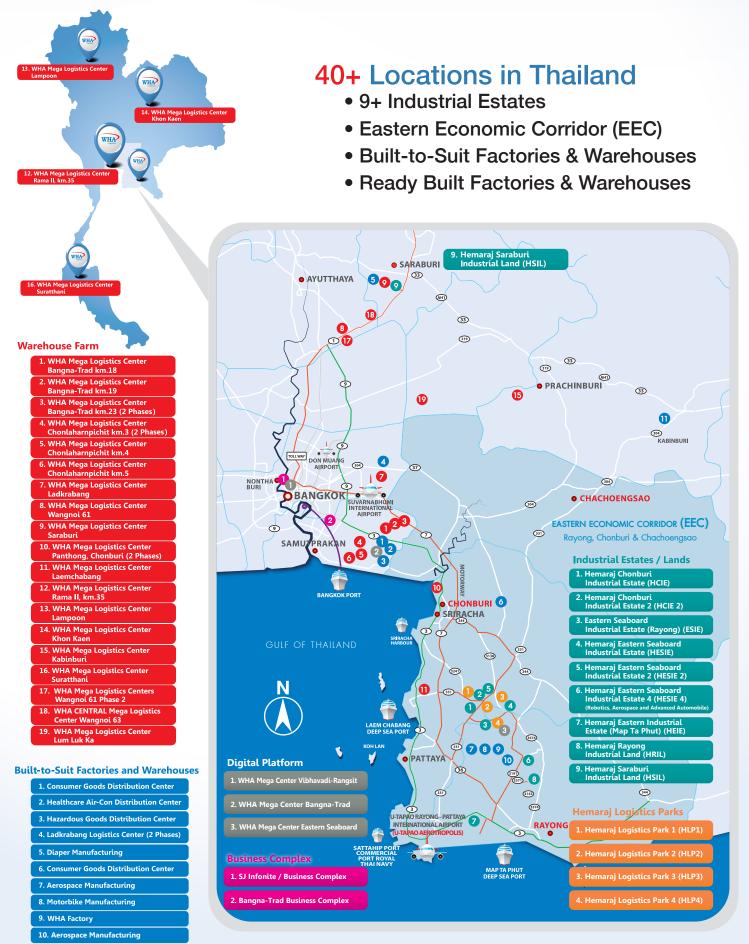
No	o. Course	Time	No. of Participant	Course/ person (Baht)	Jan'18	Feb'18	Mar'18	Apr'18	May'18	Jun'18	Jul'18	Aug'18	Sep'18	Oct'18	Nov'18	Dec'18
1	I TOFIC Lest at ESIE	9:00-12:00 13:00-16:00	50			Fri,9		Thu,5		Fri,8		Thu,9		Fri,5		Thu,13

หมายเหตุ : ขอกราบรายละเอียดเพิ่มเติมหรือสำรองที่นั่งสอบวัดระดับภาษาอังกฤษ(TOEIC) กรุณาติดต่อ CPA โทร.0 2260 7061 , 0 2259 3990

Ramark: For more information or reservation of TOEIC Test, please contact CPA; Tel: 0 2260 7061, 0 2259 3990

### WHA & Hemaraj's strategic locations for your investment





11. Hemaraj Ready Bulit Factory Park 1 @Hi-tech Kabin

## Focus on Your Core Business



### Let Hemaraj Help Desk and Our Service Partners Serve You



Hemaraj's latest locations for Industrial Cluster in Eastern Economic Corridor (EEC) Robotics, Aerospace & Advanced Automobile

# Hemaraj Eastern Seaboard Industrial Estate

## 1

- Best suit for automotive, high technology industry, electronics, aircraft or aeronautics, consumer product, light industry, etc.
- Near Laem Chabang Deep Sea Port and Sriracha City
- 6-10 KM. to Eastern Seaboard Industrial Estate (Rayong) and Hemaraj Eastern Seaboard Industrial Estate

Hemaraj Land And Development PLC. A Public Company Under the Group of WHA Corporation PCL.

T. 662 719 9555 www.hemaraj.com

email: marketing@hemaraj.com



The World Class Developer in Thailand





#### Logistics Hub

Thailand's No.1 Built-to-Suit Logistics Facilities Developer who Pioneered this New Concept in the Market since 2003

### WHA GROUP... Your Ultimate Solution Partner

A FULLY - INTEGRATED LOGISTICS AND INDUSTRIAL ESTATE DEVELOPER



**Digital Hub** Proactive in Providing Comprehensive Data Solutions and Digital Platforms to Leading MNCs and Thai Companies

**Utilities and Power Hub** Sole Supplier of Water and Other Utilities Infrastructures to Provide Security to Industrial Estates' Customers and Strong Partnership with Leading Power Operators

Industrial Hub Thailand's No.1 Industrial Estate Developer with Largest Market Share since 2008

Ket Share

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