

## CONSULTANT PROFILE

**Karin** Posapiwatana



His Passion: Karin is committed to contributing to Thailand's development by supporting the development of executive leadership. This is in order to maximize executive leaders' potential to drive organization, competing internationally. He believes that if any organization can engage, empower their people, and build commitment to execute the task at a high level, and propel organizations to achieve sustainable goals. Personally, he is passionate about life-long learning and self-development, because he believes that if we are not getting better, we are getting worse. Therefore, he would like to develop others as well.

His Training and Facilitation Experience: With 20-years' experience of training in Leadership Development, Communication Skills, Proactive Thinking, Driving Organizational Change, and Building High Performance Teams, he has really helped organizations apply what they had learned with tangible results. He has been in high demand to develop competencies of executives and managers at all levels by leading organizations of both the public and private sectors in a wide-range of industries, including: retail, service, finance, manufacturing, real estate, health care, and IT. He has been recognized for his understanding of the context of the organization, conducting practical and applicable tools and techniques relevant to the needs, using a variety of techniques to create a fun learning atmosphere and enhancing sharing among participants, and finally inspiring and changing the Mindset of the learners to change themselves. He is currently an Executive Consultant and Product and Service Leader for Training Business at SEAC.

**His Coaching Experience:** Karin also has deep experience in coaching and developing executives, successors, and managers at all levels in driving the organization to achieve its goals. He has helped executives in all types of Thailand-based organizations ranging from world-class international businesses, transitioning family owned businesses to Government and Public sector Organizations. He has been certified by Erickson Coaching International, a world-renowned pioneer in the Solution-Focused Coaching.

His Background: Karin has a Master Degree in Architecture from the University of Minnesota, and another Master degree in Business Administration from Rangsit University. He also has long experiences in the real estate business, as an Architect at Casa Co. Ltd., as Project Manager and later the General Manager at Phutawan Co. Ltd. He is a certified Master Trainer from the American Management Association International (AMA) and the Arbinger Institute, and a certified Master Trainer of Experiential Learning from Tirian. He also holds Coaching certifications from Erickson Coaching International. He has many professional certifications, from such institutions as The Association for Talent Development (ATD), Systemic Development Institute of Australia, the Technology of Participation (ToP), and many others. In addition, he has also been a guest speaker at Bangkok University, Prachachart Turakij, KBank, and the Money Chanel.



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