



PATH TO AEROSPACE 2020

AEROFRIEDRICHSHAFEN

1-4 APRIL 2020 - FRIEDRICHAFEN (GERMANY)

THE MOST IMPORTANT AIRSHOW
FOR GENERAL AVIATION IN EUROPE



INTRODUCTION

Aerofriedrichshafen is the most important airshow in Europe for General Aviation (aircraft from 1 up to 19 seats).

General Aviation is growing up quickly, especially into Asia market and it represents an important market segment with interesting values in terms of sales and profits.

General Aviation is a **suitable market** especially for those companies just started to enter into Aviation & Aerospace market without any significant previous experience or with few experiences.

**27TH
EDITION**

**700
EXHIBITORS**

**MORE
THAN
35000
VISITORS**

PATH TO AEROSPACE

BOOST
YOUR BUSINESS
INTO
AVIATION & AEROSPACE

WELCOME ONBOARD

AGENDA



March, 30th Flight from BKK to FHD

March, 31st Arrival @ **Friedrichshafen** (afternoon)

April, 1st First day visit & B2B meetings

April, 2nd Second day visit & B2B meetings*

April, 3rd Flight from FHD to BKK (afternoon)

April, 4th Arrival @ Bangkok

Due to limited availability of accommodations close to Friedrichshafen we recommend to book in advance and in any case ASAP. Prices increase day-by-day.

**One Target, One Network.
One Network, More Business...**

* Flight back to BKK only for companies applying for 1 day visit.
Arrival at Bangkok will be on April 3rd

PRICE LIST

1 day visit

18.000,00 THB/company*

2 days visit

32.000,00 THB/company*

each day visit includes:

- Pre-trip 1 to 1 meeting/call-conf. (to understand your needs and how to be prepared for effective B2B meetings)
- 2/3 B2B meetings arrangement at airshow/event
- coaching support during the day(s)

Tailor-made package can be defined according your company specific needs.

MORE INFO

Flight tickets

Each company can book and buy flight tickets independently. A Travel Agency will be available for those companies needing this service.

Accommodation

Each company can book and buy accommodation independently. We will provide a list of suitable accommodations. A Travel Agency will be available for those companies needing this service.

Transfers

A suitable transfer service will be available (airport/hotel/airport and hotel/airshow/hotel). Cost (day/person) will be defined as soon as the final number of participants will be defined. Cost will be calculated based on person/day.

Entrance Ticket(s)

To buy at first day, procedure is easy and quick. Entrance ticket is 30€ (1-day) or 45€ (2-days).

** 2 participants for each company, any additional participant will be charged 7.000 THB/day*



JOIN
PATH TO
AEROSPACE
NOW!

Registration

Company name

Company address

Company website

Contact name

Contact e-mail

Contact phone number

Date:

Name & Surname

Signature

Pick your preferences

1 Day visit

2 Days visit

Additional participants

Please provide the number

Travel agency support*

Tailor-made package**

* We will provide you travel agency contacts

** We will contact you for defining your tailor-made package

Policies

Confirmation & Payment terms

Payment shall be done, in Thai Baht currency, in advance, to be eligible for the Business Services.

Payment shall be done by bank transfer to WHA Industrial Development PLC, in Thailand. Bank transfer charges shall be borne by the participant company.

Organisers reserve the right to cancel if the registered participants are less than 5 companies or alter the content and timing of the program for reasons beyond its control.

Costs and terms of participation may vary.

Modification and Cancellation

If you are unable to attend, a substitute delegate is welcome to participate; extra charges may incur.

Modifications are subject to availabilities; extra charges may incur.

Cancellations are regrettably not refundable..

WE ARE ALWAYS AT YOUR DISPOSAL



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