

You are invited to WHA Investor Club Seminar

Free of Charge for WHA Customer



Optimising Cash Flow in Thai Manufacturing Companies

By: [Grant Thornton](#)

Speakers:

1. Chris Cracknell, Chairman
2. Matt Crane, Director – Working Capital Advisory
3. Tanva Mahitivanichcha, Partner – Customs & Trade, Tax Services

Suitable for: CFOs and Managerial-level professionals in Finance/ Accounting Departments

Date: Tuesday 11 June 2019 **Time:** 9:00 am -12:00 pm

Language: English

Venue: Training Center, ESIE Plaza I, Eastern Seaboard Industrial Estate (Rayong)

Expense: Free of charge for WHA's customer

Seminar Brief: With increasing competition, rising cost of materials, and client demands for higher quality products at lower prices, CFOs and finance executives of manufacturers in Thailand are expected to balance a number of strategic priorities. Typically, these include top-line growth, increasing profits, optimising cash flow and ensuring legal and regulatory compliance.

While increasing revenue and profits are often considered the key priority, CFOs and company leaders should ensure that cash flow remains at the heart of their decisions and processes – ensuring a stable platform for a sustainable business. A focus on cash flow should encompass all areas of the CFO agenda, including understanding the true cost of products to increase profitability, and being aware of how to optimise the cash flow impact of tax implications on your supply chain.

Join us for an interactive seminar focusing on the key challenges and best practices for manufacturing organisations in Thailand and how a focus on cash flow can drive improvements in both cash and profits, as well as the latest transfer pricing, tax & legal developments that can impact your business.

Our senior team will provide practical guidance on the following topics:

- Working capital optimisation – how to optimise internal processes to drive increased cash flow
- Product costing and profitability – understanding the true cost of your products, and how to increase product margins
- Transfer pricing and valuation of goods – the impact of Thailand's updated transfer pricing regulations and customs valuation on supply chain planning
- Tax and legal updates – updates on recent tax and legal developments affecting business operators

Seminar Agenda:

09:00 – 09:30	Registration
09:30 – 9:40	Opening & introduction to business landscape (manufacturing) in Thailand and the importance of working capital management strategy by Chris Cracknell, Chairman
9:40 – 10:45	Driving a focus on cash to optimise working capital and product profitability by Matt Crane, Director – Working Capital Advisory
10:45 – 11:00	Coffee break
11:00 – 11:45	The impact of transfer pricing and valuation of goods on supply chain planning by Tanva Mahitivanichcha, Partner – Customs & Trade, Tax Services
11.45 – 12:00	Closing remarks & session ends

To reserve a seat, please register by Monday 3rd June 2019.

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Register You can choose to register online or by email/fax.

1. Online:

Date __/__/__

Please use this QR code to register online.



2. By email or fax

(Please return the form to Khun Phusanisa at 02 719 9555 ext 418 or phusanisac@wha-group.com)

Yes, I would like to join seminar **Optimising Cash Flow in Thai Manufacturing Companies** on 11th June 2019.

Name: _____

Position: _____

Company: _____

Tel: _____

E-mail*: _____

*** Please fill for confirmation purpose. The confirmation e-mail will be sent to you by 7th June 2019.
If you do not receive it, please contact 02 719 9555 ext. 418.**